

BASES AND CONVERSION DEVELOPMENT AUTHORITY

Performance Measures					Baseline Data (if available)			Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2010	2011	2012	2013	2014
MFO 1 : Former US Baselands Converted									
Quantity: BCDA Economic Zones Area for Disposition	No. of hectares entered into contract in the ecozones for the year	10%	(Actual/Target) x Weight		1 ha.	4 has.	15.69 has.	7.00 has. (out of 30 has.)	12.00 has. (out of 23 has.)
Timeliness: Contract Approval Processing Time	No. of days to approve business contracts referred to BCDA by its subsidiaries	10%	$(1 - \frac{\text{Actual} - \text{Target}}{\text{Target}}) \times \text{Weight}$		NA	NA	30 working days	30 working days	20 working days
Financial: Cash Proceeds from Business Contracts in BCDA Economic Zones	Cash proceeds from business contracts in BCDA ecozones	10%	(Actual/Target) x Weight		₱954.96 Mn	₱1.061 Bn	₱1.220 Bn	₱1.3 Bn	₱1.35 Bn
Subtotal of Weights:		30%							

Performance Measures					Baseline Data (if available)			Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2010	2011	2012	2013	2014
MFO 2 : Metro Manila Camps Disposed and Developed (Including Major Projects)									
Quantity: Metro Manila Camps Area for Disposition	No. of hectares entered into business/commercial contract in Metro Manila Camps for the year	15%	(Actual/Target) x Weight		34.50 has.	0.65 has.	1.16 has.	3.20 has. (out of 19 has.)	6.50 has (out of 15.8 has)
Timeliness: Terms of Reference (TOR) Preparation Time	No. of days to prepare TOR for Metro Manila Camps from Board approval of Term Sheet (based on Master Development Plan)	10%	(1 - (Actual - Target) / Target) x Weight		90 days	90 days	90 days	90 days	90 days
Financial: Cash Proceeds from Metro Manila Camps disposed and major projects	Cash proceeds from all Metro Manila disposition and major projects	15%	Actual/Target x Weight		₱3.51 Bn	₱1.5 Bn	₱3.325 Bn	₱3.5 Bn	₱3.6 Bn
Subtotal of Weights:		40%							
MFO 3 : Benefits of Conversion Enhanced for Socio-Economic Development									
Financial: Amount of Dividends Remitted to the National Government	Amount of dividends remitted	20%	Actual/Target x Weight		N/A (Net Loss)	₱526 Mn	₱203 Mn	₱300 Mn	₱350 Mn
Subtotal of Weights:		20%							

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Performance Measures					Baseline Data (if available)			Targets	
Description	Formula	Weight	Rating System	Data Provider if applicable	2010	2011	2012	2013	2014
General Administrative and Support Services (GASS)									
Quality: Full documentation of the minimum requirements for the ISO Certification	Completion of the ISO documents on - Quality Manual - Quality Procedures - Key Operational Procedures	5%	All or nothing		N/A	N/A	N/A	100%	100%
Quality: Compliance rate	No. of COA observations acted upon / No. of COA observations raised	2.5%	Actual/Target x Weight		100%	100%	100%	100%	100%
Timeliness: Timely remittance of disposition proceeds/collection from the development and conversion of Metro Manila Camps	Average number of working days	2.5%	$(1 - (\text{Actual} - \text{Target}) / \text{Target}) \times \text{Weight}$		Within 2 weeks	1 st : within 2 weeks 2 nd : GOCC Day (6 Feb 2012)	GOCC Day (3 Jun 2013)	Within 30 working days from receipt of the proceeds	Within 30 working days from receipt of the proceeds
Subtotal of Weights:		10%							
TOTAL OF WEIGHTS:		100%							

Note: Actual rating not to exceed the weight assigned per indicator.

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