

BIDS AND AWARDS COMMITTEE FOR GOODS (BACG)

RESOLUTION NO. BG-2017-035

**NEGOTIATED PROCUREMENT
FOR THE SIX-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HIGH-
DEFINITION (HD) SURVEILLANCE, RECORDING AND MONITORING SYSTEM**

WHEREAS, the BACG, through Board Resolution No. BG-2017-033 dated 08 September 2017 (a copy is hereto attached as **Annex "A"**), declared a second failure of bidding for the **SIX-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HD SURVEILLANCE, RECORDING AND MONITORING SYSTEM** and authorized the conduct of Negotiated Procurement pursuant to Section 53.1 of the Revised IRR of RA 9184 and in accordance with other provisions of the said law by inviting at least three (3) suppliers upon completion of the mandatory review;

WHEREAS, the BACG posted on **20 September 2017** the *Invitation to Submit Sealed Proposals* in the PhilGEPS and BCDA websites, and in a conspicuous place reserved for the purpose in the premises of BCDA, for three (3) calendar days, pursuant to Section E of Annex H of the Revised IRR of RA 9184;

WHEREAS, in response to the Invitation, two (2) interested proponents submitted their proposals, namely, 1) *PRONET Systems Integrated Network Solution Inc.*; and, 2) *iOne Resources, Inc.*; while the third invited supplier, *Comclark Network and Technology Corp.*, sent a Notice of Non-Participation in the negotiated procurement;

WHEREAS, during the Opening of *Sealed Proposals* held on 25 September 2017, the two (2) participating proponents submitted the required eligibility documents, and were found to be "eligible", while the summary of their financial proposals which were both below the Approved Budget for the Contract (ABC) of Pesos: Thirteen Million Two Hundred Thousand Only (Php13,200,000.00), inclusive of all applicable taxes, insurance, fees and charges, is shown in the matrix below:

Name of Proponent	Bid Amount
<i>PRONET Systems Integrated Network Solution Inc.</i> (Pronet)	Php13,176,551.00
<i>iOne Resources, Inc.</i> (<i>iOne</i>)	Php12,899,845.00

**(The Abstract of Proposals is hereto attached as Annex "B" and made an integral part of this Resolution);*

WHEREAS, after the opening of the two submitted proposals, the BACG held a one-on-one discussion/negotiation with each of the participating proponents to elucidate on their capacity to deliver considering the shortened number of days allotted to supply, deliver and install the required equipment and monitoring system; and found that *Pronet's* statement that cameras available on stock and will be able to deliver within the required schedule have lower specifications and less in quantity compared to those specified in the Terms of Reference (TOR), is not consistent with its having checked as "compliant" the *Technical Specifications Compliance Form - Tab H*, and *Schedule of Requirements - Tab I*, of the *Checklist of Requirements*;

WHEREAS, on 26 September 2017, the Technical Working Group (TWG) of the BACG conducted post-qualification evaluation on *iOne*, the proponent with the Lowest Calculated

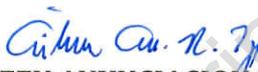
Bid, which resulted to its findings that *iOne* has complied with all the legal, technical, financial and Post-Qualification requirements, thus recommending to award the contract to *iOne* for the *6-month Lease of High-end Network Cameras and HD Surveillance, Recording and Monitoring System at Clark International Airport*; (The TWG's Post-Qualification Report is attached as **Annex "C"**.)

NOW, THEREFORE, We, the members of the Bids and Awards Committee for Goods, hereby **RESOLVE** as it is hereby **RESOLVED** to recommend the following:

1. To declare **iOne Resources, Inc.** as the proponent with the Lowest Calculated and Responsive Bid for the **SIX (6)-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HD SURVEILLANCE, RECORDING AND MONITORING SYSTEM**;
2. To award the contract to **iOne Resources, Inc.** for the **SIX (6)-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HD SURVEILLANCE, RECORDING AND MONITORING SYSTEM** in the amount of **Pesos: Twelve Million Eight Hundred Ninety Nine Thousand Eight Hundred Forty Five (Php12,899,845.00)**, inclusive of all applicable taxes, insurance, fees and charges;
3. To issue the corresponding *Notice of Award* (copy attached).

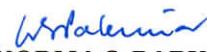
RESOLVED, at the BCDA Corporate Center, this 27th day of September 2017.

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS


AILEEN ANUNCIACION R. ZOSA
Chairperson


BLAISE MARIE E. ALARAS-MALABANAN
Vice Chairperson


NANCY V. PAJE
Member


NORMA S. PABUSTAN
Member

on official travel
EDUARDO G. POLICARPIO
Member


EDILBERTO R. REBATO
Provisional Member

Approved by:


NENA D. RADO
Officer-in-Charge
Office of the President and CEO

BIDS AND AWARDS COMMITTEE FOR GOODS (BACG)

RESOLUTION NO. BG-2017-033

DECLARATION OF A SECOND FAILURE OF BIDDING FOR THE SIX-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HIGH-DEFINITION (HD) SURVEILLANCE, RECORDING AND MONITORING SYSTEM

WHEREAS, the BACG, through Board Resolution No. BG-2017-030 dated 01 August 2017, recommended the confirmation of the BACG's declaration of failure of bidding for the **SIX-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HD SURVEILLANCE, RECORDING AND MONITORING SYSTEM** and to proceed with the re-bidding upon completion of the mandatory review;

WHEREAS, the BACG scheduled the re-bidding on 29 August 2017 and advertised the Invitation to Bid in a newspaper of nationwide circulation on **09 August 2017** and posted the same in the PhilGEPS and BCDA websites, and in a conspicuous place reserved for the purpose in the premises of BCDA continuously for seven (7) calendar days;

WHEREAS, the Approved Budget for the Contract (ABC) is **Thirteen Million Two Hundred Thousand Pesos (Php13,200,000.00)**, inclusive of all applicable taxes, insurance and fees;

WHEREAS, in response to the said advertisements, two (2) prospective bidders purchased the bidding documents, namely, 1) Comclark Network and Technology Corporation; and, 2) iOne Resources, Inc.;

WHEREAS, during the Opening of Bids held on 29 August 2017, the two (2) participating bidders who submitted proposals, having submitted the required eligibility documents, were found to be "eligible", thus, their financial proposals were opened which were likewise found to be complying, as shown in the matrix below:

Name of Bidder	Bid Amount
Comclark Network and Technology Corporation (<i>Comclark</i>)	Php13,100,000.00
iOne Resources, Inc. (<i>iOne</i>)	Php12,500,000.00

**(The Abstract of Bids is hereto attached as Annex "A" and made an integral part of this Resolution);*

WHEREAS, based on the comparison of the above financial proposals of the two bidders, **iOne Resources, Inc.** submitted the Lowest Calculated Bid (LCB);

WHEREAS, on 31 August 2017, the Technical Working Group (TWG) conducted post-qualification of **iOne** to determine whether it complies with and is responsive to the requirements and conditions specified in the Bidding Documents; and after careful examination, validation and verification of all its eligibility, legal, technical, and financial documents, **iOne** failed to comply with the required testing of all features and functionalities of the proposed solution pursuant to the Terms of Reference, and the TWG recommended in its Post Qualification Report (hereto attached as **Annex "B"**) to post-disqualify **iOne** and to proceed with the post-qualification of the Second Lowest Calculated Bid (LCB);

WHEREAS, on 06 September 2017, the TWG conducted post-qualification evaluation on **Comclark**, the bidder with the Second LCB, and after careful examination, validation and verification of all its eligibility, legal, technical, and financial documents, **Comclark** failed to comply with the technical requirements for Analytics; and the TWG recommended in its Post Qualification Report (hereto attached as **Annex "C"**) to post-disqualify **Comclark**;

WHEREAS, pursuant to Section 35.1c of the Revised IRR of Republic Act No. 9184, the BAC shall declare a failure of bidding, viz:

35.1 The BAC shall declare the bidding a failure when:

Xxxxxx

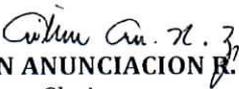
c. All bids fail to comply with all the bid requirements or fail post-qualification...; [emphasis supplied]

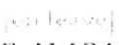
NOW, THEREFORE, We, the members of the Bids and Awards Committee for Goods, hereby **RESOLVE** as it is hereby **RESOLVED**:

1. To declare a **Second Failure of Bidding** for the **RE-BIDDING FOR THE SIX (6)-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HD SURVEILLANCE, RECORDING AND MONITORING SYSTEM**;
2. To conduct a mandatory review and evaluation of the terms, conditions, and specifications in the Bidding Documents, pursuant to Section 35.2 of the Revised IRR of RA 9184;
3. Upon completion of the aforementioned mandatory review, to authorize the procurement of the **SIX (6)-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HD SURVEILLANCE, RECORDING AND MONITORING SYSTEM** through Negotiated Procurement pursuant to Section 53.1 of the Revised IRR of RA 9184 and in accordance with other provisions of the said law by inviting at least three (3) suppliers, to wit: 1) iOne Resources, Inc.; 2) Comclark Network and Technology Corp.; and 3) Pronet.

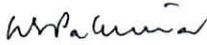
RESOLVED, at the BCDA Corporate Center, this 8th day of September 2017.

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS


AILEEN ANUNCIACION B. ZOSA
Chairperson


BLAISE MARIE E. ALARAS-MALABANAN
Vice Chairperson


NANCY V. PAJE
Member


NORMA S. PABUSTAN
Member



EDUARDO G. POLICARPIO
Member



EDILBERTO R. REBATO
Provisional Member

Approved by:



VIVENCIO B. DIZON
President and CEO

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BASES CONVERSION AND DEVELOPMENT AUTHORITY

NEGOTIATED PROCUREMENT FOR THE SIX (6)-MONTH LEASE OF HIGH-END NETWORK CAMERAS AND HIGH-DEFINITION (HD) SURVEILLANCE, RECORDING AND MONITORING SYSTEM

25 SEPTEMBER 2017 / 2:00PM BCDA CONFERENCE ROOMS A&B

ABSTRACT OF BIDS AS READ (ELIGIBILITY AND FINANCIAL DOCUMENTS)

Name of Bidders		PRONET SYSTEMS INTEGRATED NETWORK SOLUTION, INC.	IONE RESOURCES INC.
Date & Time Submitted		25 September 2017 @ 12:06 pm	25 September 2017 @ 12:13 pm
ELIGIBILITY AND FINANCIAL DOCUMENTS			
CHECKLIST OF REQUIREMENTS			
TAB A	PhilGEPS Certificate of Registration under <u>Platinum Membership</u>	Validity: 17 June 2018 Passed	
TAB B	Notarized Omnibus Sworn Statement/Affidavit of the prospective bidder (of its background, affiliations, responsibilities as Bidder, authorizations, etc.) (<i>Section IX, Bidding Forms</i>)	Date Notarized: 22 September 2017 with Secretary's Certificate Passed	
TAB C	Statement / List of all on-going, and completed government and private contracts, similar in nature to the contract/project subject of the bidding at hand, within at least the past three (3)		



	<p>years using the following forms and support documents:</p> <ul style="list-style-type: none"> ❖ (FORM SF-GOOD-13a) Statement of all its <u>ongoing government and private contracts</u>, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid. ❖ (FORM SF-GOOD-13b) Statement / List of at least one (1) <u>COMPLETED government and/or private contracts (Section IX, Bidding Forms)</u> similar in nature as the contract subject of bidding with a value of at least fifty (50%) of the Approved Budget for the Contract (ABC); or two (2) similar contracts with the aggregate contract amount equivalent to at least fifty percent (50%) of the ABC of the contract subject of bidding at hand supported with the following documents (in accordance to BDS Clause 5.4 of the BDS): <ul style="list-style-type: none"> 1. Contract; AND 2. Certificate of Completion or Official Receipt of last payment received 	<p>Passed</p> <p>Contract: PLDT Amount: Php 51,245,016.25 PO# 203-2611 dated 18 June 2015</p> <p>Acceptance of Service dated 27 August 2015</p> <p>Passed</p>	
TAB D	<p>Relevant document such as <u>Contract of Delivery Receipt or Certificate of Completion</u> as a proof that it has installed an accumulated 200 network cameras within the last five (5) years of its operation.</p>	<p>Contract with PLDT Delivery Receipt: 200 units</p> <p>Passed</p>	
TAB E	<p>Relevant document such as <u>Contract of Delivery Receipt or Certificate of Completion</u> of a similar project executed in July 2012 or earlier as proof of at least five (5) years business operation.</p>	<p>PO# 140015905 dated 23 December 2011 issued by SMDC</p> <p>Passed</p>	
TAB F	<p>Computation of Net Financial Contracting Capacity (NFCC) in accordance with ITB Clause 5 (<u>Section IX, Bidding Forms</u>) or</p>	<p>Php 1,960,969,281.33</p>	




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	a Committed Line of Credit (CLC) from a universal or commercial bank which must be at least equal to 10% of the ABC	Passed	
TAB G	<p>Bid Security (use Section IX, Bidding Forms in case of Bid Securing Declaration)</p> <p>Bid Securing Declaration; or</p> <p>Cash or Cashier's/ Manager's Check/ Bank Guarantee (Php13,200,000.00 x .02 = <u>Php264,000.00</u>); or</p> <p>Surety Bond (Php13,200,000.00 x .05 = <u>Php660,000.00</u>)</p>	<p>Bid Securing Declaration Notarized 22 September 2017</p> <p>Passed</p>	
TAB H	Technical Specifications Compliance Form (Use the supplied Technical Specifications Compliance Form found in the Bid Documents as Section VII)	Passed	
TAB I	Schedule of Requirements (use Section VI) duly signed in every page by the principal bidder or the bidder's authorized representative.	Passed	
TAB J	Certification of authorized Reseller and/or Distributor. If Authorized Reseller, the supplier must submit a certificate of authorized reseller to the bidder – bidder's supplier must be an Authorized Distributor of Camera, NVR, Storage, and Other Active Components in the project.	Passed	
TAB K	If applicable, valid Joint Venture Agreement (JVA) in case the joint venture is already in existence; in the absence of a JVA, duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the event that the bid is successful, in accordance with Section 23.1(b) of the IRR.	N/A	

	<p>Each partner of the JV shall likewise submit their respective PhilGEPS Certificates of Registration under Platinum Membership.</p> <p>The submission of technical and financial eligibility documents by any of the joint venture partners constitute compliance, provided, that the partner responsible to submit the NFCC shall likewise submit the Statement of all of its ongoing contracts and Audited Financial Statements stamped "Received" by the Bureau of Internal Revenue (BIR) or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission.</p>		
TAB L	Required Personnel during the supply, delivery and installation of the Project:	Passed	
	<p><u>Required Personnel (Relevant Experience)</u></p> <ul style="list-style-type: none"> ❖ Project Manager – Licensed Electronics and Communication Engineer (5 Years) ❖ Project Engineer – Licensed Electronics and Communications Engineer (3 Years) ❖ Project Engineer – Licensed Electrical Engineer (3 Years) ❖ Certified CCTV Installer (2 Years) ❖ Certified CCTV Engineer (2 Years) <p>Technical and maintenance staff for on-site support during the six-month operation of the Project:</p> <p><u>Required Personnel (Relevant Experience)</u></p> <ul style="list-style-type: none"> ❖ Licensed Electronics and Communications Engineer (3 		



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	<p>Years)</p> <ul style="list-style-type: none"> ❖ Certified CCTV Installer (2 Years) ❖ Certified CCTV Engineer (2 Years) <p>The following documents should be submitted as part of the eligibility requirements:</p> <ul style="list-style-type: none"> i. Valid PRC licenses of the Engineers; ii. Resume of all the above-stated nominated personnel. iii. Company Certification and/or Licensed Manufacturer Certificate to support the years of experience of the nominated personnel. 		
TAB M	<p>Financial Proposal (ABC: Php13,200,000.00 inclusive of all applicable taxes and fees)</p> <ul style="list-style-type: none"> 1. Cameras and Equipment 2. Analytics <ul style="list-style-type: none"> a. License Plate Recognition b. Facial Recognition <p>TOTAL</p>	<p>Php _____</p> <p>Php _____</p> <p>Php _____</p> <p>Php 13,176,551.00 (No breakdown)</p>	<p>Php 8,249,845.00</p> <p>Php 1,650,000.00</p> <p>Php 3,000,000.00</p> <p>Php 12, 899,845.00 (Lowest Calculated Bid)</p>

BIDS AND AWARDS COMMITTEE FOR GOODS

Aileen An. R. Zosa
AILEEN AN. R. ZOSA
 Chairperson

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ATTY. BLAISE MARIE E. ALARAS-MALABANAN
Member

Absent
EDUARDO G. POLICARPIO
Member


NANCY V. PAJE
Member


NORMA S. PABUSTAN
Member


ATTY. EDILBERTO R. REBATO
Provisionary Member

OBSERVER

OBSERVER

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INTERNAL MEMO

take: [Signature] 09-26-17
FOR THE CHAIRMAN AND MEMBERS OF THE BAC FOR GOODS

From : THE TECHNICAL WORKING GROUP

Date : September 26, 2017

SUBJECT : Report on the Post Qualification conducted on iONE RESOURCES INC. (iONE) for the Negotiated Procurement for the 6-month Lease of High-End Network Cameras and High Definition (HD) Surveillance Recording and Monitoring System

Reference. Pursuant to the provisions in Section 34 of the Revised Implementing Rules and Regulations of RA 9184, the Technical Working Group (TWG) of the Bids and Awards Committee (BAC) for Goods conducted a post qualification evaluation thru conference call on September 26, 2017 to determine whether iONE comply with and are responsive to all the requirements and conditions specified in the bidding documents for the Negotiated Procurement for the 6-month Lease of High-End Network Cameras and High Definition (HD) Surveillance Recording and Monitoring System at Clark International Airport:

I. Given that during the Rebidding of the Procurement for the 6-month Lease of High-End Network Cameras and High Definition (HD) Surveillance Recording and Monitoring System, iONE was able to pass the Legal and Financial requirement of the project except the testing of all the features and functionalities of the proposed solution as part of its Technical requirement, the TWG focused on the Technical requirement of the project for this post-qualification stage. Upon TWG evaluation and validation from iONE, the TWG noted the following:

1. Offered network cameras (Bullet, PTZ and Mini-Dome) are now i-View (brand name) instead of Truen. **I-View Communication Incorporation-** the manufacturer of i-View cameras, was founded in 1997 and has been a manufacturer in the digital video surveillance for CCTV industry. Its products include: network surveillance (network cameras, network video recorders, failed-over servers, CMS servers, software), hybrid surveillance (UTP cameras, hybrid DVR, DVR capture cards, VMS), IP camera transmissions, CCTV transmissions as well as integrated solutions (broadcasting, P.O.S., access controllers). *source: Wikipedia*
2. Offered License Plate Recognition software is **NUUO IVS** (Intelligent Video Surveillance). NUUO Inc. was founded in 2004, is one of the leading global

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surveillance solution providers known for its reliability, prompt service and innovative spirit. NUUO's VMS and NVR solution offers comprehensive recording, monitoring, and seamless 3rd party solution integration for IP and analog cameras. NUUO headquarter in Taiwan houses over 200 talented engineers and business professionals. With a US branch office and other field representatives in South Africa, India, and UK, NUUO offers unparalleled reliable support for all global regions. *source: nuuo.com*

3. Offered Facial Recognition Software is NeoFace Watch by NEC. Its designed for operational security users, NeoFace Watch integrates with existing video surveillance systems enhancing security by extracting faces in real time from surveillance or even web cameras and instantaneously matching them against a watchlist of individuals. NEC NeoFace technology's strength lies in its tolerance of poor quality. Highly compressed surveillance videos and images, previously considered of little to no value, are now usable evidence and leading to higher rates of positive identification. With NeoFace's proven ability to match low resolution facial images, including images with low resolutions down to 24 pixels between the eyes, there is a large separation between NEC's NeoFace technology and all other face recognition systems matching accuracy in the market. While searching of latent (scene of crime) fingerprints is the norm, NEC's NeoFace facial recognition technology can now positively identify latent photos with high degree of accuracy. *source: nec.com.*

The eligible bidder has complied with the required Technical specifications.

II. Financial Requirement Compliance

The eligible bidder has complied with the required financial requirements with a bid amount of Twelve Million Eight Hundred Ninety Nine Thousand Eight Hundred Forty Five Pesos (Php 12,899,845.00), well within the approved budget of the contract.

Financial Bid Breakdown:

Cameras and Equipment	Php 8,249,845.00
Analytics:	
License Plate Recognition	Php 1,650,000.00
Facial Recognition	Php 3,000,000.00

The eligible bidder complied with all our Legal, Technical, Financial and Post-Qualification requirements, hence the TWG recommends to award the contract to iONE for the 6-month Lease of High-End Network Cameras and High

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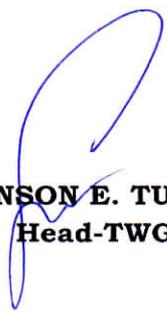
Definition (HD) Surveillance Recording and Monitoring System at Clark International Airport.

We submit the above cited information and evaluation to the Committee for consideration:

The Technical Working Group


ELMER C. ELIZAGA
Member


ALMIRA S. CLARIANES
Member


STEVENSON E. TUGAS JR.
Head-TWG

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