

SPECIAL BIDS AND AWARDS COMMITTEE (SBAC)

PRE-BID CONFERENCE

Bidding for the Construction of the AIRPORT TO NCC Access Road (Phase 1)

BCDA Lobby Hall

BCDA Corporate Center, 2/F, Bonifacio Technology Center, BGC, Taguig City

3 May 2018

Minutes of Meeting

Present:

Special Bids & Awards Committee:

Chairperson	EVP Aileen Anunciacion R. Zosa
Members	Maria Josefina V. Pe Eng. Richard Brian M. Cepe

Technical Working Group (TWG):

Members	Brando C. Aguilera Ryan Paul C. Galura Jerry Q. Mendoza Roidimar R. Jiao Peter Lester O. Carreon
---------	--

Secretariat:

Head	Aristotle E. Guerrero
Members	Lohren D. Cabellon Melinda M. Docallos

Other attendees from BCDA

Victor Luna	-	Consultant
Teresito Tan	-	Clark PMO
Kelly Montoya	-	Clark PMO
Lenard Pangilinan	-	Clark PMO

COA Representatives

Eunice O. Cabangon

Xn

Bidders' Representatives

Ciriaco Corporation	-	Nilo T. Saavedra
		Donna Ruth F. Erice
Verzontal Builders	-	Laureen Bautista
		Mia Ordillano
		Kya Vincent Orallo
Horamabi Builders	-	Melita Dela Fuente
		Jauhari Usman
Hunan Road	-	Alona Mangalondan
Zeal Power	-	Sheila Talan
Terra Firma	-	Caridad Apanay
VT Lao	-	Asia Forcado
		Felly Rose Policarpio
CRCC 21	-	Li Xin
		Wu Hao
MSB Vitug	-	Mario Pangilinan
		Herbert Li
LCDC	-	Anne Florido
		Rodigar Laxamana
CTC Construction & Supply	-	Ceferino Londina
Sta. Clara	-	Zaiel Gonzaga
		Rey Acurantes
Werr Corporation	-	Brian Talan
Oranahbi	-	Moises Almuete
BSP & Co.	-	Emer Saludes
		Rhoderick Barja
		Elcena Cuevas
		Aldrin Almeria
UBI	-	Gil Manuel
E.C. De Luna	-	Sandy Mansibang
		Jovie De la Cruz
China G.	-	Han Jun
APDG	-	Arien De Guzman
ASBI	-	Jay Marcelo
Arkcons	-	Romy Quinte
		Jerico Bajo
		Brian Davila
		Misael Ibanez
FF Cruz	-	Mark Corva
		Celia Marzan
NDM Sanchez	-	Rollie Silang
CHEC Corp.	-	Bruce
21th Const. Dev. Corp.	-	Noel G. Perdiguerra
		Carolina Robledo
E.M. Cuerpo Inc.	-	Jhenelie Bayya
Southern Builders	-	Faith Recto

✍

✍

✍

✍

CCFG China Construction	-	Gina Tovino
Unimasters	-	Shann Chan
Gemma Construction	-	Ada Noreen Bendaña
	-	Andrea Yang
	-	Vivian Liu
China Road and Bridge	-	Rowena Dar
MAC Builders	-	Sherwyn Toledo
	-	Michael Cordero
	-	Leo Vicmudo
	-	Aurelio Panopio
RDPCI	-	Alfredo Panilacao
JJM2	-	Jerry Joo
Good Morning Builders	-	Sung Yup-Noh
AM Sony Corp	-	Gomer Sigua
A.C. Tumang Construction	-	Arthur Vedia
Aboitiz Construction	-	Enrique Chidian
PCPI	-	Roy Go
E.M. Cuerpo-China Railway	-	Randy Rubio
Makati Devt. Corp.	-	Joey Guarin
Freyssinet Int.	-	Roland Pidlaoan
Prime BMD	-	Marcel Cardona
Megawide	-	Carmela Cinco
	-	Menchie Caoampog

The Pre-Bid Conference for the Bidding for the Construction of the Airport-NCC Access Road (Phase 1) was presided by SBAC Chairperson Aileen Anunciacion R. Zosa.

1. Call to Order

There being a quorum, Chairperson Aileen Anunciacion R. Zosa called the Pre-Bid Conference to order at 9:30 AM. She opened the meeting by introducing the SBAC Members, TWG and Consultants for the project, and the SBAC Secretariat. She acknowledged the presence of the prospective bidders, mentioned their names, and welcomed them to the Pre-Bid Conference. She emphasized that the Pre-Bid Conference is being held to give interested bidders the opportunity to ask clarifications/queries regarding the project. She advised the bidders to address their queries on the project to the SBAC Chairperson but send or email it to the SBAC Secretariat.

2. Highlights of the Meeting

2.1. Upon instruction of SBAC Chairperson Zosa, Engr. Ryan Galura presented and discussed the overview of the project, discussed the salient points of the Terms of Reference (TOR), the Qualifications and Requirements for the prospective bidders qualified to bid for the project, and other matters relative to the submission of bids.

2.2. Clarifications from the SBAC Chairperson

Before the SBAC entertained questions from the prospective bidders, Chairperson Zosa emphasized and clarified to them the following:

- The bidder should make sure there is no single page missing in their bid
- Consortia and Joint Ventures are allowed to bid for the project but at least 75% of the interest belongs to Filipino citizens. Foreign bidders are allowed to bid but their interest in the JV must only be up to 25%.
- Subcontracting is allowed but it must not be more than 50% of the project, and the Subcontract must have prior approval of BCDA.
- PhilGEPS Certificate of Platinum Membership is required
- A Special PCAB License is required for JV, and all JV partners must secure a PCAB License. On the other hand, PCAB requires PCAB License only for one company or partner in a Consortium and it is usually the Constructor. Consortium means there is a Constructor, a financier, and a supplier.
- The bidders have the option on which is more convenient or suitable for them in getting the PCAB License, whether JV or Consortium.
- The bidders should go to PCAB at its office in Makati City to secure the required PCAB License, and should go to PhilGEPS at its office in Ortigas, Mandaluyong City in securing PhilGEPS Certification.
- The Contractors that are included in the GPPB list of the Blacklisted Companies are disqualified to bid for the project, thus the bidders must ensure that their company as well as their JV Partners are not in the GPPB list of Blacklisted Companies.
- The payment scheme for the project is not based on the usual monthly progress billing, but 15% shall be paid to the winning bidder upon submission of request for payment after the contract signing. This means that the winning bidder has signed the contract and the bidder should have already posted the performance bond and required insurances. After the 15% advance payment, the winning bidder will get paid on a phased basis, i.e. they get paid after the completion of the Sacobia Bridge Sub-Structure, and so on until the completion of all segments/phases.
- All the partners in the Winning JV or Consortia should sign the contract which means that they are jointly and severally liable for the project.
- Contract period is 540 days
- The bidders may inquire with DBP for their financing needs for the project.

2.3. Questions from the Bidders

- a. On the requirement for SLCC, a bidder inquired whether the construction of pier will be considered.

Mr. Brando Aguilera replied in affirmative.

Chairperson Zosa clarified that the Bidders' queries/clarifications during the Pre-Bid Conference and the corresponding answers of BAC shall be included in the Bid Bulletin to be issued.

- b. On the SLCC, Mr. Shann Chan of Unimaster inquired whether there is a specific type of bridge required for the project.

The TWG replied that there is no particular type of bridge that is required for the project.

On the statement "SLCC has to be a bridge only", Mr. Chan inquired whether it would be acceptable if the contract for compliance with the SLCC is not for bridge only but the bridge component is more than Php1.95B.

Chairperson Zosa answered in affirmative, and added that the bidder must ensure that the 1.95B bridge component of the project is substantiated.

- c. Relative to the Special PCAB License requirement for the JV, Mr. Chan inquired whether the same PCAB License is also required for Consortium.

Chairperson Zosa replied that Special PCAB License is required for JV, and added that PCAB has certain rules for the consortium. She mentioned that the SBAC will go by what the PCAB requires so she encouraged the prospective bidders to inquire with PCAB on the requirements in securing PCAB Licenses for both JVs and Consortia.

- d. Mr. Chan inquired whether they still need to register with PhilGEPS prior to awarding since they are allowed to submit eligibility documents in lieu of PhilGEPS Platinum Membership..

Engr. Ryan Galura replied that during the submission of the bid documents, the submission of Class A documents is allowed. However, the bidder with Lowest Calculated Bid (LCB) must present their PhilGEPS Platinum Registration Certificate during Post-Qualification.

Upon instruction of Chairperson Zosa, Engr. Galura flashed on screen the Class A Eligibility Documents and mentioned those, i.e. Sec Registration Certificate, DTI or CDA, Mayor's Permit, Tax Clearance, PCAB License and Audited Financial Statements (AFS). Chairperson Zosa emphasized that



PCAB License is Category "AAA", Classification "Large B". She likewise emphasized that the required AFS are for the years 2016 and 2017.

- e. A Bidder inquired whether their Company which is registered in the Philippines and 60% owned by Filipino is qualified to bid for the project.

Chairperson Zosa replied that the Filipino interest in the corporation/company should be at least 75% to qualify to bid for the project. She added that the combined interest in the Joint Venture should as well be at least 75% Filipino.

- f. Mr. Sandy Mansibang of E.C. De Luna remarked that no local bidders could qualify to bid for the project since there is no bridge only project worth 1.95B that has been constructed in the Philippines, which he meant that no local contractor could meet this requirement for the SLCC, and therefore the local contractor needs to enter into JV with the foreign bidder with SLCC for bridge only project worth at least 1.95B. In connection with this concern, Mr. Mansibang inquired whether the Application for Special PCAB License duly stamped received by PCAB is acceptable in lieu of the Special PCAB License.

Chairperson Zosa replied that a Special PCAB License is required for JV but advised the bidder to inquire with PCAB regarding his query on the Special PCAB License.

Contrary to the statement of Mr. Mansibang, Engr. Galura remarked that there are Filipino Contractors who had constructed bridge only project worth at least 1.95B.

- g. Mr. Mansibang inquired whether the 75%-25% for the JV refers to the capital structure.

Chairperson Zosa replied that the 75%-25% refers to the interest in the JV.

- h. Mr. Mansibang inquired whether the required SLCC is a combination of a bridge and a road projects.

Chairperson Zosa replied that the SLCC can be a combination of a bridge and a road projects but the bridge component must be at least 1.95B.

Engr. Galura added that at least 1.95B of the bridge project is required on the SLCC because the project comprised mainly the construction of Sacobia Bridge.

- i. On the Special PCAB License required for JV, Mr. Marcel Cardona of Prime PMD inquired whether the Application for Special PCAB License duly stamped received by PCAB could be acceptable in lieu of the Special PCAB

License since the JV may not be able to secure it on or before June 1 which is the deadline for submission and opening of bid documents.

Chairperson Zosa advised the bidder to coordinate with PCAB on the requirements in securing the PCAB License for JV and Consortium. She added that the SBAC will likewise coordinate with PCAB.

On the requirement for SLCC, Mr. Cardona inquired whether the 1.95B bridge project of a foreign JV/Consortium partner is acceptable.

Chairperson Zosa replied in affirmative.

- j. A prospective bidder inquired on the validity of bid security.

Engr. Galura replied that the validity of bid security is 120 calendar days from the bid opening.

- k. A prospective bidder inquired whether the SLCC of a Sub-Contractor is acceptable, and whether the SLCC can be two (2) combined projects.

Chairperson Zosa replied that it should be the SLCC of a member of a Consortium or Joint Venture partner and not that of the Sub-Contractor.

On the query of whether the SLCC can be two (2) combined projects, Engr. Galura replied that SLCC means Single Largest Completed Contract, thus an aggregate contract of two (2) or more contracts is not acceptable.

The prospective bidder likewise inquired whether the required SLCC is a design contract or construction contract.

Engr. Galura replied that it should be a construction contract.

- l. A bidder inquired on the phased basis payment for the bridge.


Engr. Galura replied that the bidder's query will be duly addressed in the bid bulletin to be issued.

- m. A prospective bidder inquired on the period of Bid Validity.

Chairperson Zosa replied that the validity period of Bid is 120 calendar days from the date of submission and opening of bids which fall on the same day.

- n. On the SLCC, a bidder cited as an example, and inquired whether a 1B bridge project of JV partner and another 1B bridge project of another JV partner could be acceptable for the SLCC if combined.

Chairperson Zosa replied that there should be at least one partner in a JV who should have SLCC of at least 1.95B Bridge project.



As instructed by Chairperson Zosa, Engr. Galura flashed the Calendar of Bidding Activities for the project on screen to remind the prospective bidders.

3. Other Clarifications from the SBAC Chairperson

- a. SBAC will coordinate with PCAB with regards to the bidders' applications for PCAB Licenses, and assess whether the June 1 deadline for submission of eligibility documents, which includes the submission of PCAB Licenses, is doable. The SBAC, as much as possible, also consider extending assistance to the bidders in securing their Licenses, i.e. coordinating with the agency concerned because the objective of SBAC is to have a competitive bidding.
- b. What is important are the experience, equipment & financing capacity of the bidders. The bidders must be experienced in bridge construction as well as the equipment required for the project. They must provide a Certificate of Equipment Availability.
- c. The winning bidder may lease the equipment required for the project but the SBAC requires the winning bidder to submit the Lease Contract during the bid submission, and the lessor of the equipment should be able to show availability of the equipment during post-qualification.
- d. The winning bidder should have sufficient rights over the equipment required for the project and it would be much better if the winning bidder owns the same. The location of the required equipment does not have to be in the Philippines, it could be in another country so long as it is readily available for the project.
- e. The bidder should have a complete bid. Each pay item should be present. If the pay item is proposed to be zero (0), the bidder should not skip it, leave it blank nor delete it but should rather indicate 0.
- f. The qualifications of the required personnel must meet the qualifications required for the project, i.e. the experience of engineers, etc.

4. Reminders from the SBAC

- a. The Project Site Inspection is scheduled on May 8, 2018 at 9:00 AM. The meeting place is at BCDA Office in Clark. The interested bidders must coordinate with the Head of SBAC Secretariat, Mr. Aristotle Guerrero at telephone number 575-1788.
- b. BCDA adheres to the "No-Contact Rule". All clarifications should be made in writing and must be sent or emailed to the Secretariat of SBAC for Airport-NCC Access Road (Phase 1). **Deadline for Clarification is at 5pm on 11 May 2018.**

- c. The **deadline for the submission of Eligibility Documents, and Financial Proposals for the Bidding for the Construction of Airport-NCC Access Road (Phase 1) is at 12:00 noon on June 1, 2018** at the BCDA Central Receiving and Releasing Area (CRRA) located at the 2nd Floor Bonifacio Technology Center, 31st St. cor. 2nd Avenue Bonifacio Global City, Taguig City. **Late bids or those submitted after 12:00 noon of June 1, 2018 shall not be accepted.**
- d. The **Opening of Bids for the Bidding for the Construction of Airport-NCC Access Road (Phase 1) shall be at 1:00 PM on June 1, 2018** at the BCDA Corporate Center, 2nd Floor Bonifacio Technology Center, 31st St. cor. 2nd Avenue Bonifacio Global City, Taguig City.

There being no other matter to discuss relative to the Bidding for the Construction of Airport-NCC Access Road (Phase 1), Chairperson Aileen Anunciacion Zosa adjourned the Pre-bid Conference at 11:15 AM.

Prepared by:



MELINDA M. DOCALLOS
 Secretariat, SBAC for NCC Access Roads

SPECIAL BIDS AND AWARDS COMMITTEE



EVP AILEEN ANUNCIACION R. ZOSA
 Chairperson

On Official Travel
ARREY A. PEREZ
 Vice Chairperson



MARIA JOSEFINA V. PE
 Member



ENGR. RICHARD BRIAN M. CEPE
 Member

On leave
ATTY. MARICEL C. SANTOS
 Member