

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS

RESOLUTION NO. BG ERP-2022-01

**PROCUREMENT OF ACUMATICA ERP UNLIMITED USERS' LICENSE SUBSCRIPTION
THROUGH DIRECT CONTRACTING**

WHEREAS, the Bases Conversion and Development Authority (BCDA), through the Information and Communications Technology Department (ICTD), intends to procure the Acumatica ERP Unlimited Users' License Subscription on Cloud for the BCDA Group via Direct Contracting with the Approved Budget for Contract (ABC) amounting to **One Million Eight Hundred Sixty Eight Thousand Ninety One and 12/100 Pesos (Php1,868,091.12)**, inclusive of VAT and other charges;

WHEREAS, the Acumatica ERP System was developed to automate business processes for effective oversight and monitoring of its subsidiaries. The Acumatica ERP System:

1. Automates/harmonizes the accounting system of the BCDA Group;
2. Facilitates the consolidation of the BCDA Group's financial transactions;
3. Facilitates an easier and faster access to BCDA Group's financial statements;
4. Takes advantage of the benefit of technology in the recording and tracking of various business transactions; and
5. Assists BCDA in financial analysis, planning and decision-making.

WHEREAS, the Acumatica ERP System has been deployed at BCDA, Clark Development Corporation (CDC), John Hay Management Corp (JHMC), and Poro Point Management Corp (PPMC) to align and harmonize their financial and accounting system. This Acumatica ERP System is currently being used with unlimited users' license that is subscribed annually;

WHEREAS, considering that the use of the Acumatica ERP is still on-going, the subscription of the Acumatica Users' License on Cloud is necessary for the BCDA Group to continue using the ERP system;

WHEREAS, Octal Philippines, Inc./CloudQwest Solutions, Inc. submitted an offer dated 05 January 2022 to provide the Acumatica ERP Unlimited Users' License Subscription on Cloud to BCDA in the amount of Php1,868,091.12, inclusive of VAT;

WHEREAS, in its Memo to the BAC for Goods (BAC-G) dated 02 February 2022 (**Annex "A"**), ICTD requests the procurement of Acumatica ERP Unlimited Users' License Subscription on Cloud for the BCDA Group through direct contracting pursuant to Section 50 (a) of the Revised Implementing Rules and Regulations of Republic Act No. 9184 on Alternative Method of Procurement which states that:

"Direct Contracting may be resorted to by the concerned Procuring Entities under any of the following conditions:

- a. *Procurement of Goods of proprietary nature which can be obtained only from the proprietary source, i.e. when patents, trade secrets, and copyrights prohibit others from manufacturing the same item;" XXX*

WHEREAS, the exclusivity of the Octal Philippines, Inc./CloudQwest Solutions as the exclusive partner and proprietary source of the Acumatica ERP, was confirmed through a certification issued by Acumatica Asia, while ownership of intellectual property was provided through a notarized certification issued by Cloudqwest dated 14 March 2022; (**Annex “B”**)

WHEREAS, on 21 March 2022, BAC-G discussed the Acumatica ERP Unlimited Users’ License with Octal Philippines, Inc./CloudQwest Solutions, Inc. and negotiated for the reduction of the initial price offer amounting to **Php1,868,091.12** for one (1) year license subscription;

WHEREAS, pursuant to Section V.2 of Annex “H” of RIRR of RA 9184, the BAC-G issued on 24 March 2022 a Request for Quotation to Octal Philippines, Inc./CloudQwest Solutions, Inc. for one (1) year Acumatica ERP Unlimited Users’ License Subscription;

WHEREAS, on 24 March 2022, Octal Philippines, Inc./CloudQwest Solutions, Inc. submitted a discounted price offer amounting to **One Million Seven Hundred Fifty One Thousand Three Hundred Thirty Five and 42/100 Pesos (Php1,751,335.42)**, inclusive of VAT; (**Annex “C”**)

NOW, THEREFORE, foregoing premises considered, we, the members of the Bids and Awards Committee for Goods, hereby **RESOLVE**, as it is hereby resolved, to recommend the following:


1. To procure the **Acumatica ERP Unlimited Users’ License Subscription on Cloud**, through **Direct Contracting**, whose contract shall be effective beginning April 1, 2022 up to March 31, 2023;
2. To award the contract to **Octal Philippines, Inc./CloudQwest Solutions, Inc.** with a contract price of **One Million Seven Hundred Fifty One Thousand Three Hundred Thirty Five and 42/100 Pesos (Php1,751,335.42)**, inclusive of all applicable taxes and fees;
3. To issue a corresponding **Notice of Award** to **Octal Philippines, Inc./CloudQwest Solutions, Inc.**; and
4. To direct the **Information and Communications Technology Department (ICTD)**, being the end-user unit, to submit to the **BAC-G** the copies of the duly conformed **Notice of Award**, **Notice to Proceed**, and the **duly-executed Purchase Order/contract agreement**.

RESOLVED, at the BCDA Corporate Office on 28 March 2022.

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS


JOSHUA M. BINGCANG
Chairperson


JOCelyn L. CANIONES
Vice Chairperson


SAMUEL JOHN VIDALLON
Member


CHRISTIAN T. DULDULAO
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Approved By:


AILEEN ANUNCIACION R. ZOSA
Executive Vice President

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