

**BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**

**PROCUREMENT OF HEALTH CARE SERVICES PROVIDER FOR THE  
BASES CONVERSION AND DEVELOPMENT AUTHORITY (BCDA) CY 2021-2022**

**RESOLUTION NO. BG-HMO 2021- 0015**

**WHEREAS**, the BASES CONVERSION AND DEVELOPMENT AUTHORITY (BCDA) has put on bid the **Procurement of Health Care Services Provider for the Bases Conversion and Development Authority (BCDA) CY 2021-2022** with an Approved Budget for the Contract (ABC) in the amount of **Six Million Two Hundred Forty Thousand Pesos (PhP6,240,000.00)** for 156 principal members, inclusive of all applicable government taxes and fees;

**WHEREAS**, the BAC-G, through its Secretariat, advertised the Invitation to Bid on 08 June 2021 in the following:

- A. DBM Philippine Government Electronic Procurement System (PhilGEPS);
- B. BCDA Website; and
- C. Conspicuous Place reserved for the purpose in the premises of BCDA.

**WHEREAS**, in response to the said advertisements, the following companies have responded,, bought bidding documents, and submitted bid proposals:

- A. Insular Health Care, Inc.; and
- B. Philippine British Assurance Company, Inc.

**WHEREAS**, during the Opening of Bids on 30 June 2021, BAC-G received and opened the Bidding documents of the above-mentioned bidders. During the opening of the eligibility requirements and technical documents, BAC-G observed the following:

- A. Both Insular Health Care, Inc and Philippine British Assurance Company, Inc. initially passed the initial eligibility requirements and technical proposals;
- B. Since they are both eligible and have passed the initial technical requirements, their financial proposals were opened and shown as follows:

Name of the Bidder	Financial Bid Proposal
Insular Health Care, Inc	Php5,984,160.00
Philippine British Assurance Company, Inc.	Php4,878,900.00

- C. Since the Philippine British Assurance Company, Inc. submitted the lowest financial proposal, it was declared the Lowest Calculated Bid (LCB) and was qualified for the post qualification.

*The Copy of Abstract of Bids is hereto attached as Annex A;*

**WHEREAS**, pursuant to Rule X of the RIRR of RA 9184, the Technical Working Group (TWG) of BAC-G conducted a post qualification with Philippine British Assurance Company, Inc. on 07-08 July 2021, to determine whether it complies with and is responsive to the requirements and conditions specified in the Bidding Documents for the **Procurement of Health Care Services Provider for the Bases Conversion and Development Authority (BCDA) CY 2021-2022;**

**WHEREAS**, after the careful examination, validation and verification of all the eligibility, technical and financial documents submitted to the BAC-G by the Philippine British Assurance Company, Inc., its bid was declared Complying and Responsive.

*The Copy of Post Qualification Report is hereto attached as Annex B;*

**NOW, THEREFORE**, foregoing premises considered, we, **the Members of the Bids and Awards Committee (BAC-G)**, hereby RESOLVE, as it is hereby resolved, to recommend the following:

- A. To declare the **Philippine British Assurance Company, Inc.** as the bidder with the Lowest Calculated and Responsive Bid (LCRB) for the Procurement of Health Care Services Provider for the Bases Conversion and Development Authority (BCDA) for CY 2021-2022;
- B. To award the Contract to **Philippine British Assurance Company, Inc.** in the amount of **Four Million Eight Hundred Seventy-Eight Thousand Nine Hundred Pesos (Php4,878,900.00)**, inclusive of all applicable taxes and fees;
- C. To issue the corresponding Notice of Award to **Philippine British Assurance Company, Inc.** (Copy Attached); and
- D. To direct the Human Resources and Management Department (HRMD), being the end-user unit, to furnish the BAC-G copies of the duly conformed Notice of Award, Notice to Proceed and the duly executed agreement/contract.

RESOLVED, at the BCDA Corporate Center Office, on 14 July 2021.

**BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**



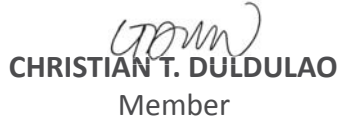
**ARREY A. PEREZ**  
Chairperson



**MARIA SOLEDAD C. SAN PABLO**  
Vice Chairperson



**SAMUEL JOHN L. VIDALLON**  
Member



**CHRISTIAN T. DULDULAO**  
Member



**PATRICK ROEHL C. FRANCISCO**  
Provisional Member

Approved by:



**AILEEN AN. R. ZOSA**  
Executive Vice President

**BACG2021-0118**

## BASES CONVERSION AND DEVELOPMENT AUTHORITY

### BIDDING FOR THE PROCUREMENT OF HEALTH CARE SERVICES PROVIDER FOR BCDA 2021

30 June 2021 / 10:00 AM / BCDA Boardroom

#### ABSTRACT OF BIDS AS READ (ELIGIBILITY AND FINANCIAL DOCUMENTS)

<b>Name of Bidders</b>		<b>Insular Health Care, Inc.</b>	<b>Philippine British Assurance Company, Inc.</b>
<b>Date &amp; Time Submitted (Deadline 30 June 2021 @ 9:00 AM)</b>		29 June 2021 @ 3:25p.m.	30 June 2021 @ 8:11a.m
<b>ELIGIBILITY AND FINANCIAL DOCUMENTS</b>			
	<b>Original</b>	Submitted	Submitted
<b>CHECKLIST OF REQUIREMENTS</b>			
<b>TAB A</b>	PhilGEPS Certificate of Registration under Platinum Membership (all pages)  <i>In case the bidder opted to submit their Class "A" Documents, the Certificate of PhilGEPS Registration (Platinum Membership) shall remain as a post-qualification requirement to be submitted in accordance with Section 34.2 of the 2016 Revised IRR of RA 9184</i>	Passed	Passed
<b>TAB B</b>	(FORM SF-G&S-19A) <i>Statement of all its ongoing government and private contracts</i> , including contracts	Passed	Passed




	<p>awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid;</p> <p>(FORM SF-G&amp;S-19B) <b>Statement of Single Largest Completed Contract (SLCC)</b>. Statement of One (1) COMPLETED government and/or private contract similar in nature to the contract to be bid equivalent to at least fifty percent (50%) of the ABC completed within 3 years (15 June 2018 to 15 June 2021) prior to the deadline for the submission and receipt of bids (<i>Section IX, Bidding Forms</i>)</p> <p>The Statement of SLCC to be submitted by the bidder shall attach ANY of the following proof:</p> <ul style="list-style-type: none"> <li>❖ end user's acceptance; or</li> <li>❖ official receipt of the last payment received; or</li> <li>❖ sales invoice</li> </ul>		
TAB C	<p><b><u>Bid Security in ANY of the following:</u></b> (use <i>Section IX, Bidding Forms</i> in case of Bid Securing Declaration) or Cash or cashier's/manager's check issued by a Universal or Commercial Bank; or Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank (<u>2% of ABC</u>); or Surety Bond with a Certificate from the Insurance Commission (5% of the ABC)</p>	Passed	Passed
TAB D	<p><b><u>Conformity with the Technical Specifications Compliance Form</u></b> (Use the supplied Technical Specifications Compliance Form found in the Bid Documents as Section VII)</p>	Passed	Passed
TAB E	<p><b><u>Conformity with the Schedule of Requirements</u></b> (use <i>Section VI</i>) duly signed in every page by the principal bidder</p>	Passed	Passed




	or the bidder's authorized representative		
<b>TAB F</b>	<p><b><u>Notarized Omnibus Sworn Statement</u></b> in accordance with Section 25.3 of the 2016 Revised IRR of RA 9184, and using the form prescribed in Section VIII. Bidding Forms</p> <p><b>Note:</b> The Omnibus Sworn Statement shall be accompanied by the duly notarized Special Power of Attorney, Board/Partnership Resolution, or Secretary's Certificate, whichever is applicable</p>	Passed	Passed
<b>TAB G</b>	<p><b><u>Latest Audited Financial Statements</u></b>, showing, among others, the Supplier's total and current assets and liabilities, stamped "received" by the BIR or it's duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of submission of bid</p>	Passed	Passed
<b>TAB H</b>	<p><b><u>Computation of Net Financial Contracting Capacity (NFCC)</u></b> in accordance with ITB Clause 5 (<i>Section IX, Bidding Forms</i>) or a Committed Line of Credit (CLC) from a universal or commercial bank which must be at least equal to 10% of the ABC</p>	Passed	Passed
<b>TAB I</b>	<p>If applicable, valid <b><u>Joint Venture Agreement (JVA)</u></b> in case the joint venture is already in existence; in the absence of a JVA, <b><u>duly notarized statements</u></b> from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the event that the bid is successful, in accordance with Section 23.1(b) of the IRR.</p>	N/A	N/A
	<b>Other documentary requirements under RA No. 9184, as applicable:</b>		

*[Handwritten signature]*

*[Handwritten signature]*

<b>TAB J</b>	(For foreign bidders claiming by reason of their country's extension of reciprocal rights to Filipinos) <b><u>Certification from the relevant government office of their country</u></b> stating that Filipinos are allowed to participate in government procurement activities for the same item or product.	N/A	N/A
<b>TAB K</b>	<b><u>Certification from the DTI</u></b> if the Bidder claims preference as a Domestic Bidder or Domestic Entity	N/A	N/A
	<b>REMARKS</b>	<b>Passed</b>	<b>Passed</b>
<b>TAB L</b>	<b><u>Financial Proposal</u></b> (ABC: <b>Php6,240,000.00</b> inclusive of all applicable taxes and fees)  Original of duly signed and accomplished <b><u>Financial Bid Form</u></b> ; and, Original of duly signed and <b><u>accomplished Price Schedule/s</u></b>	<b>Php5,984,160.00</b>  (156 members X P 38,360.00 premium per employee)  <i>inclusive of all applicable taxes and fees</i>	<b>Php4,878,900.00</b>  (156 members X P 31,275.00 premium per employee)  <i>inclusive of all applicable taxes and fees</i>
	<b>REMARKS</b>	<b>Next Lowest Bid</b>	<b>Lowest Bid</b>

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**BIDS AND AWARDS COMMITTEE FOR GOODS**



**ARREY A. PEREZ**

Chairperson



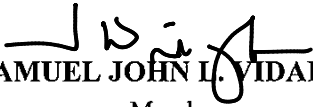
**ATTY. MARIA SOLEDAD C. SAN PABLO**

Vice Chairperson



**ATTY. CHRISTIAN T. DULDULAO**

Member



**SAMUEL JOHN L. VIDALLON**

Member



**PATRICK ROEHL C. FRANCISCO**

Provisional Member

**MARK ANTHONY IBAÑEZ**

Observer (COA)



**MARGIE O PADRE**

Observer (IASO)



## INTERNAL MEMO

Republic of the Philippines  
Office of the President

FOR THE CHAIRMAN AND MEMBERS OF THE BAC FOR GOODS

FROM : THE TECHNICAL WORKING GROUP

DATE : 30 June 2021

SUBJECT : Detailed Bid Evaluation Report on the Submitted Bids for the Procurement of Health Care Services Provider for BCDA CY 2021-2022

### I. Reference.

Pursuant to Section 32.2.1 of the Revised Implementing Rules and Regulations of Republic Act No. 9184, the Technical Working Group (TWG) of the Bids and Awards Committee for Goods (BAC-G) conducted a detailed evaluation of the submitted bid by first, determining the eligibility of the participating bidders through their submitted documents and second, determining the Lowest Calculated Bid considering both completeness of bid and arithmetical correction of submitted financial bids.

### II. Background

On 30 June, 2021, BAC-G conducted the Opening of Bids for the **Procurement of Health Care Services Provider for BCDA CY 2021-2022**. Two (2) bidders participated in the said procurement, namely:

1. **Insular Health Care, Inc.** and
2. **Philippine British Assurance Company, Inc.**

During the opening of eligibility documents and technical proposals both bidders were found **“Eligible”**, having passed all the required eligibility and technical components for the project, thus their financial proposals were opened.

### III. Findings.

The Bid Documents of the two eligible bidders were further evaluated to determine the Lowest Calculated Bid, as required in the RIRR of RA 9184.

#### A. Eligibility Documents

A complete and detailed evaluation of the eligibility documents are shown below as Table 1.

**Table 1.**

<b>ELIGIBILITY DOCUMENTS</b>		<b>Philippine British Assurance Company, Inc.</b>	<b>Insular Health Care, Inc.</b>
<b>TAB A</b>	<p>PhilGEPS Certificate of Registration under Platinum Membership. *However, per GPPB Circular No. 07-2017, prospective bidders may opt to submit their PhilGEPS Certificate of Registration or their Class "A" Eligibility Documents, or a combination thereof, during the bid submission. The Platinum Membership remains as a post-qual requirement.</p>	<p><b>Platinum Membership</b> PhilGEPS Reference No: 200701122461406961451 Validity: 30-Sept-2021</p> <p><b>Other Eligibility Documents:</b></p> <p>SEC Registration Certificate No. CS201019311</p> <p>Date of Registration: 26 November 2010</p> <p><u>Business/Mayor's Permit</u> No. 06473 Issued by Makati City Validity: 31-Dec-2021</p> <p>Tax Clearance Certificate No. LTS-125-01-28-0038-2021-M; Validity: 28-Jan-2022</p> <p><b>PASSED</b></p>	<p><b>Platinum Membership</b> PhilGEPS Reference No: 201407238471294183212 Validity: 02-Dec-2021</p> <p><b>Other Eligibility Documents:</b></p> <p>SEC Registration Certificate (Amended) No. ASO91196826</p> <p>Date of Registration: 03 March 2015</p> <p><u>Business/Mayor's Permit</u> No. 02167 Issued by Makati City, Validity: 31-Dec-2021</p> <p>Tax Clearance Certificate No. 08A-047-02-03-R0108-2021; Validity: 03-Feb-2022</p> <p><b>PASSED</b></p>
<b>TAB B</b>	<p>(FORM SF-G&amp;S-19A) <b>Statement of all its ongoing government and private contracts,</b> including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid;</p>	<p><b>Statement of All On-Going Contracts:</b></p> <p>Amount of Outstanding Contracts- <b>Php 121,658,745.17</b></p>	<p><b>Statement of All On-Going Contracts:</b></p> <p>Amount of Outstanding Contracts- <b>Php 118,484,296.27</b></p>

	<p>(FORM SF-G&amp;S-19B)  <b>Statement of Single Largest Completed Contract (SLCC).</b>  Statement of One (1) COMPLETED government and/or private contract similar in nature to the contract to be bid equivalent to at least fifty percent (50%) of the ABC completed within 3 years (15 June 2018 to 15 June 2021) prior to the deadline for the submission and receipt of bids (<i>Section IX, Bidding Forms</i>)</p> <p>The Statement of SLCC to be submitted by the bidder shall attach ANY of the following proof:</p> <ul style="list-style-type: none"> <li>❖ end user's acceptance; or</li> <li>❖ official receipt of the last payment received; or</li> <li>❖ sales invoice</li> </ul>	<p><b>SLCC:</b>  <b>Contract with Sandiganbayan for the Procurement of Comprehensive Health Care Package for CY 2020</b></p> <p>Contract Duration: May 16, 2020 to May 15, 2021 (1 year);  Contract Amount: Php21,465,290.00</p> <p><i>Supported by:</i></p> <p>Official Receipt No. ORHOF00006847, dated 19 June 2020, Amount P 19,788,937.50</p> <p><b>PASSED</b></p>	<p><b>SLCC:</b>  <b>Contract with Pag ibig Fund for the Procurement of Services of a Health Maintenance Organization (HMO) for the Health and Medical Needs of Pag ibig Fund Regular Employees</b></p> <p>Contract Duration: 24 April 2019 to 23 April 2021 (2 years); Contract Amount: Php267,254,026.00</p> <p><i>Supported by:</i></p> <p>Certificate of Completion dated 06 May 2021; Signed by Ms. Maria Joyce N. Mercado-Rojas, Dept Manager III from the Human Resource Management Department</p> <p><b>PASSED</b></p>
<p><b>TAB C</b></p>	<p><b><u>Bid Security in ANY of the following:</u></b> (use <i>Section IX, Bidding Forms</i> in case of Bid Securing Declaration) or Cash or cashier's/manager's check issued by a Universal or Commercial Bank; or Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank (<u>2% of ABC</u>); or Surety Bond with a Certificate from the Insurance</p>	<p>Bid Securing Declaration</p> <p>Date Notarized: 25-June-2021</p> <p>Duly signed by the bidders authorized representative Atty. Jennifer U. Juanillo, DMD, MBA-AVP  Accident and Health Affiant</p>	<p>Issued a Manager's Check  Issuing Bank: Union Bank  Amount Php 124,800.00  Date: 24 June 2021  Check No. 301977</p> <p><i>Cash or cashier's/manager's check issued by a Universal or Commercial Bank; or Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank (<u>2% of</u></i></p>

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	Commission (5% of the ABC)		<u>ABC Php 6,240,000.00</u> Php 124,800.00
		<b>PASSED</b>	<b>PASSED</b>
<b>TAB D</b>	<b><u>Conformity with the Technical Specifications Compliance Form</u></b>	The bidder stated <b>“Comply ”</b> with all the requirements and duly signed by the bidder’s authorized representative Atty. Jennifer U. Juanillo, DMD, MBA	The bidder stated <b>“Comply ”</b> with all the requirements and duly signed by the bidder’s authorized representative- Mr. Welhelm Teodoro S. Castroverde
		<b>PASSED</b>	<b>PASSED</b>
<b>TAB E</b>	<b><u>Conformity with the Schedule of Requirements</u></b> <i>(use Section VI)</i> duly signed in every page by the principal bidder or the bidder’s authorized representative	Conformity with Schedule of Requirements  For One (1) Year (effective 01 August 2021 to 31 July 2022)  The form is duly signed by the bidder’s authorized representative Atty. Jennifer U. Juanillo, DMD, MBA	Conformity with Schedule of Requirements  For One (1) Year (effective 01 August 2021 to 31 July 2022)  The form is duly signed by the bidder’s authorized representative Mr. Welhelm Teodoro S. Castroverde
		<b>PASSED</b>	<b>PASSED</b>
<b>TAB F</b>	<b><u>Notarized Omnibus Sworn Statement</u></b> in accordance with Section 25.3 of the 2016 Revised IRR of RA 9184, and using the form prescribed in Section VIII. Bidding Forms  <b>Note:</b> The Omnibus Sworn Statement shall be accompanied by the duly notarized Special Power of Attorney, Board/Partnership	Omnibus Sworn Statement signed by the bidder’s authorized representative - Atty. Jennifer U. Juanillo, DMD, MBA, notarized on 25- June-2021 and Secretary Certificate duly notarized on 25-June-2021	Omnibus Sworn Statement signed by the bidder’s authorized representative - Mr. Mr. Welhelm Teodoro S. Castroverde, notarized on 28- June-2021 and Secretary Certificate duly notarized on 31-March -2021
		<b>PASSED</b>	<b>PASSED</b>

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	Resolution, or Secretary's Certificate, whichever is applicable		
<b>TAB G</b>	<b><u>Latest Audited Financial Statements</u></b> , showing, among others, the Supplier's total and current assets and liabilities, stamped "received" by the BIR or it's duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of submission of bid	<b>Audited Financial Statement for the Year Ended December 31, 2020</b>  Stamped "received" by the BIR on 11 May 2021  <b>PASSED</b>	<b>Audited Financial Statement for the Year Ended December 31, 2020</b>  Stamped "received" by the BIR on 28 May 2021  <b>PASSED</b>
<b>TAB H</b>	<b><u>Computation of Net Financial Contracting Capacity (NFCC)</u></b> in accordance with ITB Clause 5 ( <i>Section IX, Bidding Forms</i> ) or a Committed Line of Credit (CLC) from a universal or commercial bank which must be at least equal to 10% of the ABC	<b>NFCC (as computed)</b>  Current Asset - Current Liabilities x 15 (multiplier) - List of All On-going project (Outstanding) 2,299,059,002.00 - 1,375,726,594.00 x 15 <b>- 121,658,745.17</b>  <b>Php 13,728,327,374.83</b>  <b>PASSED</b>	<b>NFCC (as computed)</b>  Current Asset - Current Liabilities x 15 (multiplier) - List of All On-going project (Outstanding) 584,141,734.00- 436,110,113.00 x15 <b>- 118,484,296.27</b>  <b>Php 2,101,990,018.73</b>  <b>PASSED</b>
<b>TAB I</b>	If applicable, valid <b><u>Joint Venture Agreement (JVA)</u></b>	N/A	N/A
<b>Other documentary requirements under RA No. 9184,</b>			

<b>TAB J</b>	(For foreign bidders claiming by reason of their country's extension of reciprocal rights to Filipinos) <b><u>Certification from the relevant government office of their country</u></b> stating that Filipinos are allowed to participate in government procurement activities for the same item or product.	N/A	N/A
<b>TAB K</b>	<b><u>Certification from the DTI</u></b> if the Bidder claims preference as a Domestic Bidder or Domestic Entity	N/A	N/A
<b>REMARKS</b>		<b>ELIGIBLE</b>	<b>ELIGIBLE</b>

## B. Financial Proposal

The Financial Proposals submitted by **Philippine British Assurance Company, Inc.** and **Insular Health Care, Inc.** are within the approved budget for the contract set by BCDA, the financial bids are shown below as Table 2.

**Table 2**

<b>FINANCIAL PROPOSAL</b>	<b>Philippine British Assurance Company, Inc.</b>	<b>Insular Health Care, Inc.</b>
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<b>TAB L</b>	<b>TOTAL ABC: <u>Php6,240,000.00</u></b>  (156 Members X P 40,000.00 premium per employee )  inclusive of all applicable taxes and fees  Original of duly signed and accomplished <b><u>Financial Bid Form;</u></b> and, Original of duly signed and <b><u>accomplished Price Schedule/s</u></b>	<b>Bid Price in Figure: <u>Php4,878,900.00</u></b>  Bid Price in Words:  Four Million Eight Hundred Seventy-Eight Thousand Nine Hundred Pesos  (156 members X P 31,275.00 premium per employee)  <i>inclusive of VAT and all applicable taxes and fees</i>	Bid Price in Figure: <u>Php5,984,160.00</u>  Bid Price in Words:  Five Million Nine Hundred Eighty- Four Thousand One Hundred Sixty Pesos  (156 members X P 38,360.00 premium per employee)  <i>inclusive of VAT and all applicable taxes and fees</i>
<b>REMARKS</b> <i>(The financial bids are within the approved budget for the contract set by BCDA)</i>	<b>LOWEST CALCULATED BID (LCB)</b>		

#### IV. Recommendations.

Based on the conducted detailed evaluation on the technical documents and financial proposal submitted by the eligible bidders, the Technical Working Group recommends the following:

1. To declare **Philippine British Assurance Company, Inc.** as the Lowest Calculated Bid (LCB) for the **Procurement of Health Care Services Provider for BCDA CY 2021 to CY 2022** with financial proposal amounting to Four Million Eight Hundred Seventy-Eight Thousand Nine Hundred Pesos Only (Php4,878,900.00), inclusive of VAT and all applicable taxes and fees; and
2. To conduct post-qualification with Philippine British Assurance Company, Inc., pursuant to RIRR of RA 9184.

**We submit the above cited information and evaluation to the Committee for consideration.**

**The Technical Working Group**



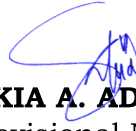
**ELMER C. ELIZAGA**  
TWG Member



**VICENTA M. NATIVIDAD**  
TWG Member



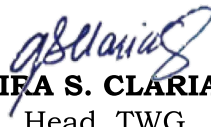
**DR. FAITH M. REYES**  
Provisional Member



**MA. KIA A. ADVINCULA**  
Provisional Member



**RACHEL V. MOCON**  
Provisional Member



**ALMIRA S. CLARIANES**  
Head, TWG