

#### **BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**

# PROCUREMENT OF SUPPLY AND DELIVERY OF SIXTEEN (16) UNITS OF BRAND NEW MOTOR VEHICLES FOR BCDA

# AWARDING OF CONTRACT FOR LOT C AND ISSUANCE OF NOTICES OF AWARD FOR LOT B AND LOT C (RESO NO. BG-2021-008)

**WHEREAS**, the **BASES CONVERSION AND DEVELOPMENT AUTHORITY** (hereinafter referred to as BCDA) has applied the sum of Philippine Pesos: Thirty-Three Million Seventy Thousand and 00/100, inclusive of VAT and all applicable taxes and fees, as the Approved Budget for the Contract (ABC), chargeable against the 2020 BCDA Outstanding Obligation, to payments under the contract for the procurement of each of the following lots:

Lot	Description	Qty.	Unit Cost	Total
Α	Multi-Purpose Vehicle (M/T)	3	1,240,000.00	3,720,000.00
В	Multi-Purpose Vehicle (A/T)	3	1,450,000.00	4,350,000.00
С	Passenger Van (A/T)	10	2,500,000.00	25,000,000.00
	Total	16		PhP33,070,000.00

**WHEREAS**, on 29 January 2021, the Bids and Award Committee for Goods (BAC-G), through its Secretariat, publicized/advertised the Invitation to Bid in the following:

- 1. DBM Philippine Government Electronic Procurement System (PhilGEPS);
- 2. BCDA Website; and
- 3. Conspicuous place reserved for the purpose in the premises of BCDA.

**WHEREAS**, in response to said advertisement, the following companies submitted their respective bids both for Lot B and Lot C:

- 1. Toyota Balintawak, Inc.; and
- 2. Toyota Pasong Tamo Inc..

**WHEREAS**, during the Opening of Bids on 19 February 2021, considering that no bid was received for the Procurement of Lot A, BAC-G declared a failure of bidding for said Lot in accordance with Section 35.1 of the Revised Implementing Rules and Regulations (RIRR) of Republic Act (RA)No. 9184, to wit:

"35. 1. The BAC shall declare the bidding a failure when:

- a) No bids received;
- *b*) *xxx*;
- c) xxx;
- d) xxx.

WHEREAS, during the Opening of Bids on 19 February 2021, BAC-G received and opened the eligibility documents from the above-mentioned bidders. Both Toyota Balintawak, Inc. and









Toyota Pasong Tamo, Inc, passed the preliminary evaluation and both were declared Eligible, thus, their financial proposals were opened.

**WHEREAS,** after the preliminary evaluation of the submitted bids, BAC-G had the following observations:

- 1. **Toyota Balintawak, Inc.** passed the eligibility requirements and technical proposal, and submitted the lowest financial proposal of **Php4,305,000.00**, inclusive of all applicable taxes and fees, for **Lot B**, which is below the ABC for said Lot, thus, it was declared the Lowest Calculated Bid for Lot B; and
- 2. **Toyota Pasong Tamo Inc.** passed the eligibility requirements and preliminary technical proposal, and submitted the lowest financial proposal of **Php22,690,000.00**, inclusive of all applicable taxes and fees for **Lot C**, which is below the ABC, thus, it was was declared the Lowest Calculated Bid for **Lot C**.

The Abstract of Bids is hereby attached as "Annex "A".

**WHEREAS,** consistent with Section 34 of Rule X "Post-Qualification" of the RIRR of RA 9184, the BAC-G Technical Working Group (TWG) conducted a Post-Qualification of the bids on 01-03 March 2021. After careful examination, validation, and verification of all the eligibility, technical, and financial documents submitted by both **Toyota Balintawak, Inc. and Toyota Pasong Tamo, Inc.**, the TWG had the following observations/recommendations:

- 1. The eligibility documents, technical documents, and financial proposal submitted by **Toyota Balintawak, Inc.** for **Lot B** were all in order;
- 2. While the eligibility documents and financial proposal of Toyota Pasong Tamo, Inc. were in order, TWG found that Toyota Pasong Tamo, Inc. failed to comply with some major technical specifications for Lot C. Toyota Pasong Tamo, Inc.'s offer is not compliant with the conditions set by BCDA, particularly, on the required specifications for the air-conditioners installed in the rear portion of the motor vehicles which should have individual rear vents per the Bidding documents. Said finding of the TWG is confirmed by a letter of confirmation from Toyota Pasong Tamo, Inc. attached in the Post Qualification Report;

The Post-Qualification Report is hereby attached as "Annex "B".

WHEREAS, BAC-G declared Toyota Balintawak, Inc. as the Lowest Calculated and Responsive Bid for Lot B while Toyota Pasong Tamo, Inc. was post-disqualified for the Procurement of Lot C for non-compliance as mentioned above. Hence, the BAC-G recommended the conduct of Post-Qualification Activity of the Second Lowest Calculated Bidder, Toyota Balintawak, Inc., for Lot C, pursuant to the RIRR of RA 9184, via a BAC-G Resolution No. BG-2021-007;

**WHEREAS**, the BAC-G conducted a post qualification of **Toyota Balintawak**, **Inc**, on 12-16 March 2021;









**WHEREAS, BAC-G TWG** found **Toyota Balintawak, Inc.'s** bid responsive and declared the latter post-qualified;

The Post-Qualification Report is hereby attached as Annex "C".

**NOW, THEREFORE**, We, the Members of the Bids and Awards Committee for Goods, hereby **RESOLVE**, as it is hereby **RESOLVED**, the following:

- To declare Toyota Balintawak, Inc. as the Lowest Calculated and Responsive Bid for the Procurement of Lot C (Passenger Van (A/T)) of The Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicles for BCDA and to award the contract to Toyota Balintawak, Inc. in the amount of Twenty Four Million Nine Hundred Eighty Thousand Pesos (Php24,980,000.00), inclusive of all applicable taxes and fees;
- 2. To issue the Notices of Award to Toyota Balintawak, Inc. for the Procurement of Lot B of The Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicles with the contract amounting to Four Million Three Hundred Five Thousand Pesos (Php4,305,000.00,) and Lot C of The Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicles with the contract amounting to Twenty Four Million Nine Hundred Eighty Thousand Pesos (Php24,980,000.00), respectively, inclusive of all applicable taxes and fees;
- 3. To direct the End-user unit to furnish the BAC-G copies of the duly conformed Notices of Award, Notices to Proceed and the duly executed agreements/contracts;

**RESOLVED,** at the BCDA Corporate Center Office, this 23 March 2021.

BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS

ARREY A. PEREZ
Chairperson

MARIA SOLEDAD C. SAN PABLO

Vice Chairperson

On official leave EDILBERTO R. REBATO, JR.

Member

SAMUEL JOHN LIVIDALLON

Member

CHRISTIAN T. DULDULAO

Member

Approved By:

VIVENCIO B. DIZON

President and CEO

BACG2021-0067



# BASES CONVERSION AND DEVELOPMENT AUTHORITY BIDDING FOR THE SUPPLY AND DELIVERY OF SIXTEEN (16) UNITS BRAND NEW MOTOR VEHICLES

19 February 2021 /10:00AM / BCDA Board Room

#### ABSTRACT OF BIDS AS READ

(ELIGIBILITY DOCUMENTS AND FINANCIAL PROPOSAL)

Name of Bidder	Name of Bidders  Date & Time Submitted (Deadline: 19 February 2021 @ 9:00 am)		Toyota Balintawak	
Date & Time Su			19 February 2021 @ 8:34 am	
ELIGIBILITY AN	D TECHNICAL DOCUMENTS AND FINANCIAL PROPOSAL			
	Original	Submitted	Submitted	
	Сору		Submitted	
	CHECKLIST OF REQUIREMENTS			
ELIGIBILITY DO	OCUMENTS AND TECHNICAL PROPOSAL			
TAB A	PhilGEPS Certificate of Registration under Platinum Membership. *However, per GPPB Circular No. 07-2017, prospective bidders may opt to submit their PhilGEPS Certificate of Registration or their Class "A" Eligibility Documents, or a combination thereof, during the bid submission. The Platinum Membership remains as a post-qual requirement.	PASSED	PASSED	
TAB B	Statement / List of all on-going and completed government or private contracts, similar in nature to the subject bidding at hand, within at least the past three (3) years from the date of submission of bid using the following forms and	PASSED	PASSED	

Abstract of Bid as Read: Bidding For The For The Supply And Delivery Of Sixteen (16) Units Brand New Motor Vehicles

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,	support documents:		
	☐ Statement/List of all ongoing government and private contracts including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid.		
	<ul> <li>□ A Statement of at least one (1) COMPLETED government and/or private contracts which are similar in nature having a value of at least fifty (50%) of the Approved Budget for the Contract (ABC); or at least two (2) similar contracts and the aggregate contract amount should be equivalent to at leas 50% of the ABC of bidding at hand supported with the following documents (in accordance to Clause 5.4 of the BDS):</li> <li>The Statement of SLCC to be submitted by the bidder shall attach any of the following proof:</li> <li>□ End User's Acceptance, or</li> <li>□ Sales Invoice or</li> <li>□ Official Receipt of the last payment received</li> </ul>		
TAB C	Computation of <u>Net Financial Contracting Capacity</u> (NFCC) in accordance with ITB Clause 5 <u>OR</u> a <u>Committed Line of Credit</u> (CLC) from a Universal or Commercial Bank which must be at least 10% of the ABC.	PASSED	PASSED
TAB D	Valid Joint Venture Agreement (JVA) in case the joint venture is already in existence. In the absence of a JVA, duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful shall be included in the bid.	N/A	N/A

TAB E	Bid Security	PASSED	PASSED
	Bid Securing Declaration; or Cash or cashier's/manager's check issued by a Universal or Commercial Bank; or Bank draft/guarantee or irrevocable letter of credit issued by a Universal or Commercial Bank (2% of ABC); or Surety Bond (5% of ABC)		
TAB F	Conformity with Technical Specifications Compliance Form duly signed in every page by the principal bidder or the bidder's authorized representative (Section VII of the Bid Documents)	PASSED LOT B AND C	PASSED LOT B AND C
TAB G	Conformity with Schedule of Requirements duly signed in every page by the principal bidder or the bidder's authorized representative (Section VI of the Bid Documents)	PASSED	PASSED
TAB H	Notarized Omnibus Sworn Statement/Affidavit of the prospective bidder (of its background, affiliations, responsibilities as Bidder, authorizations, etc.) (Section IX, Bidding Forms)	PASSED	PASSED
	REMARKS	PASSED	PASSED
	FINANCIAL PROPOSAL		
TAB I	Financial Proposal (use Section IX Bidding Forms) Financial Bid Forms shall be duly signed on each and every page by the principal bidder or the bidder's authorized representative:		
	LOT A  Multi-Purpose Vehicle (M/T) 3 units @ Php1,240,000.00  Php3,720,000.00	No Bid	No Bid
	LOT B	PHP 1,449,000.00 X 3	PHP1,435,000.00

Abstract of Bid as Read: Bidding For The For The Supply And Delivery Of Sixteen (16) Units Brand New Motor Vehicles Ayo (

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Multi-Purpose Vehicle (A/T) 3 units @ Php1,450,000.00 Php 4,350,000.00 Inclusive of VAT and all other applicable government taxes, fees and other charges, being the Approved Budget for the Contract (ABC) to payments under the contract for each lot/item. Bids received in excess of the ABC for each lot shall be automatically rejected at bid opening.		PHP4,305,000.00  Inclusive of VAT and all other applicable government taxes, fees and other charges
LOT C Passenger Van (A/T), 10 units@2,500,000.00 Php 25,000,000.00 Inclusive of VAT and all other applicable government taxes, fees and other charges, being the Approved Budget for the Contract (ABC) to payments under the contract for each lot/item. Bids received in excess of the ABC for each lot shall be automatically rejected at bid opening.	l navornmont tavoc tooc	PHP 2,498,000.00 X 10 PHP24,980,000.00
REMARKS	LOT C LOWEST CALCULATED BID	LOT B LOWEST CALCULATED BID

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BIDS AND AWARDS COMMITTEE FOR GOODS

ARKEY A. DEREZ

Chairperson

**Provisional Member** 

MARIA SOLEDAD C. SAN PABLO

Vice Chairperson

SAMUEL JOHN L/VIDALLON

Member

OBSERVER

IRENE G. JACOB

IASO

EDILBERTO REBATO, JR.

Member

CHRISTIAN T. DULDULAO

Member

OBSERVER

COA







#### FOR THE CHAIRMAN AND MEMBERS OF THE BAC FOR GOODS

From THE TECHNICAL WORKING GROUP

Date 05 March 2021

Subject Report on the Post Qualification for the Procurement of Supply and

**Delivery of Sixteen (16) Units Brand New Motor Vehicle** 

#### I. Reference.

Pursuant to the provisions in Section 34 of the Revised Implementing Rules and Regulations of RA 9184, the Technical Working Group (TWG) of the Bids and Awards Committee for Goods (BAC-G) conducted a post-qualification evaluation on 01-04 March 2021 to determine whether the eligible bidders comply with and are responsive to all the requirements and conditions specified in the bidding documents for the Procurement of Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle.

The Eligible Bidders are the following:

- 1. Toyota Balintawak, Inc. for Lot B (3 units of Multi-Purpose Vehicle A/T); and
- 2. Toyota Pasong Tamo, Inc. for Lot C (10 units Passenger Van A/T)

#### II. Verification of the documents submitted against the original

The documents submitted, as enumerated in the Checklist of Requirements were verified against the original copies. Based on our evaluation, the documents submitted are in accordance with the requirements as they are true and faithful copies of the original documents presented during the conduct of the post qualification.

Required Documents	Toyota Pasong Tamo Inc, (TPTI)	Toyota Balintawak, Inc. (TBI)
PhilGEPS Certificate of Registration under Platinum	Platinum Membership	Platinum Membership
Membership	PhilGEPS Reference No: 200202196699767573985	PhilGEPS Reference No: 20040225781547031093
	Validity: 23-Feb-2022	Validity: 06-Jul-2021
Registration certificate from	SEC Registration No.	SEC Registration No.
Securities and Exchange	AS094-001254	166083
Commission (SEC)	Registration Date:	Registration Date:
	10-Feb-1994	20-July-1989
	Amended: 11-May-2010	Amended: 24-Sept-2015

Internal Memo: Post Qualification Report for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle-Version 1, March 2021

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Mayor's/Business Permit issued Business Permit No. 12696; **Business Permit** No. by the city or municipality where Issued by City of Makati 04-007629: the principal place of business of Validity: 31-Dec-2021 Issued by City of Caloocan the prospective bidder is located. Validity: 31-Dec-2021 TCC No. Tax Clearance Certificate per TCC No. E.O. 398, 2005, as finally LTS-124-07-23-0209-2020 LTS-124-06-25-0148-2020 reviewed and approved by the Bureau of Internal Revenue Validity: 23-July-2021 Validity: 25-June-2021 (BIR). EFFECTIVE AUGUST 22, 2018, BIR HAS IMPLEMENTED THE REVENUE REGULATION NO. 18 - 2018 AMENDING SPECIFIC PROVISIONS OF REVENUE REGULATIONS NO. 8-2016 PARTICULARLY CERTAIN GUIDELINES ON THE PROCESSING OF APPLICATIONS FOR TAX CLEARANCE FOR BIDDING PURPOSES SIGNED BY CARLOS G. DOMINGUEZ, SECRETARY OF FINANCE DATED JUNE 5, 2018.

REPUBLIC OF THE PRIEPRIES. TCC No. TAXPAYER'S NAME **On-going Contract** Amount of Outstanding **Amount of Outstanding** Contracts-P66,348,451.00 Contracts-Php5,296,000.00 Includes Contract with **Includes Contract with Client: Senate of the Client: National Printing Philippines** Office Name of Contract: Supply Name of Contract: Supply and delivery of six (6) units and Delivery of 1unit Shuttle Passenger Van; Bus (Coaster); Date of Contract: Date of Contract: 28-Dec-2020; 04-Feb-2021; Scheduled Amount of Contract: Delivery Period: Php 13,020,000.00 04-March-2021 Amount of Contract: Php 3,998,000.00 Attachments: Attachments: Notice of Award issued by Notice of Award issued by Senate of the Philippines; National Printing Office

Internal Memo: Post Qualification Report for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle-Version 1, March 2021

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PO-20-12-259 dated 28-Dec-2020: Contract Amount Php 13,020,000.00

(NPO) dated 21-January-2021

Purchase Order No. R.F. 21-02-0045 dated 04-February-2021; Amount: P 3,998,000.00

#### Validation:

Verification was conducted through a phone call to Ms. Lani Batac, General Services, Unit Head of Transport Unit Dept of Senate of the Philippines.

The unit was already delivered and there's no delay in delivery while the processing of payment is ongoing.

#### Validation:

Verification was conducted through a phone call to Ms. Imelda Ireneo from the Supplies Dept. and the BAC Secretariat of the National Printing Office.

Ms Ireneo validated the details in the Notice of Award, she also stated that the unit is expected to be delivered within the week of 01 March 2021.

#### **Client: City Government of** Navotas

Name of Contract: Negotiated Procurement of Service Vehicle for the use of Navotas Anti-Drug Abuse Council; Date of Contract: 10-Feb-2021; Scheduled Delivery Period: 04-March-2021; Amount of Contract: P 1,298,000.00

#### Attachments:

Notice of Award issued by City Government of Navotas dated 04-February-2021

Notice of Proceed dated 05-February-2021

Purchase Order No. 2-20210205-01 dated

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		05-February-2021; Amount: P 1,298,000.00
		Validation thru phone call:
		The details of the contract were validated by Mr. Raffy Martinez from the General Services Office, City Government of Navotas. Mr Martinez also mentioned that the unit was delivered already on 02-March-2021, ahead of the scheduled delivery period stated in the contract.
Completed Contract	SLCC:	SLCC:
	Clients Name: BCDA	Clients Name: PLDT
	Name of Contract: Supply and Delivery of 27 Brand New Units of Motor Vehicle Date of Contract: 18-Jan-2019; Contract Amount: Php 44,034,500.00	Name of Contract: Supply and Delivery of Service Vehicle 480 Units; Date of Contract: 17-Apr-2019; Contract Amount: Php 296,716,875.00
	Supported by:	Supported by:
	Notice of Award dated 15-Jan-2019; Contract Amount Php 43,034,500.00	Acknowledgement Receipt #50000000000071937 dated 11-July-2019; Amount Php 82,701,937.50
	Notice to Proceed dated 23-Jan-2019	Acknowledgement Receipt #50000000000074724 dated
	Purchase Order No. PO000655 Amounting to P 43,034,500.00	22-Aug-2019; Amount Php 103,535,250.00
	Acknowledgement Receipt #50000000000045799 dated 16-May-2019; Amount Php 40,280,946.42	Acknowledgement Receipt #500000000000075126 dated 29-Aug-2019; Amount Php 110,479,687.50
	And	And
	Vehicle Sales Invoice#	Vehicle Sales Invoice# A8OA012420 dated

Internal Memo: Post Qualification Report for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle-Version 1, March 2021

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B2OA005456, B2OA005457 B2OA005458, B2OA005459 B2OA005460, B2OA005461 B2OA005462, B2OA005463 B2OA005464, B2OA005465 B2OA005477, B2OA005470 B2OA005471, B2OA005472 B2OA005473, B2OA005476 B2OA005478, B2OA005479 B2OA005503, B2OA005504 B2OA005522, B2OA005523 B2OA005524, B2OA005612 B2OA005613, B2OA005675

07-Aug-2019; Amount Php 637,000.00

Billing Statement: Billing No. 55802;55803;55804;55805;5 5806;55807;55809 and 55810 dated 07-Sept-2020

#### **Performance Evaluation**

Upon verification thru email with Mr. Arnel M. Miranda of BCDA-GSD he mentioned the following:

- 1. Toyota Pasong Tamo Inc. delivered the units on time and what is specified on TOR;
- 2. The after sales service is satisfactory; and
- 3. Maintenance services *during the warranty* period were okay and they are very accommodating.

#### **Performance Evaluation**

verification Upon telephone conversation with Mr. Toby Mejia of the Procurement Division-PLDT, *he mentioned the following:* 

- 1. The 480 units was procured as service vehicle of their field repairman;
- 2. The Units were delivered as scheduled:
- 3. Minimal reports for repair;
- 4. TBI is easy to deal with in terms of vehicle maintenance: and
- 5. TBI has service centers nationwide with certified technicians.

#### **III. Compliance to Technical Requirements**

Based on the submitted Technical Specification Form and verification made by the TWG, the Toyota Balintawak, Inc. (TBI) is compliant with all the required Technical Specifications stated in the procurement of Lot B of this Project. The TBI also submitted a copy of Brochure/manual and a certification issued by TOYOTA MOTOR PHILIPPINES CORPORATION dated 13 July 2020 indicating that TBI is authorized to engage in the sale of Brand New Toyota Vehicles, Genuine Parts, and Services.

Internal Memo: Post Qualification Report for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle-Version 1, March 2021

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Likewise, based on the submitted Technical Specification and verification made by TWG on the provided brochure by **Toyota Pasong Tamo Inc.** (**TPTI**), the TWG found out that they failed to comply with some major technical specifications for the procurement of Lot C, the **TPTI** offer is not compliant with conditions set by BCDA particularly on the required specifications of AIRCON, a letter of confirmation hereto attached as **Annex A**.

A detailed presentation of Evaluation on the Technical Compliance is hereto attached as **Annex B.** 

#### IV. Financial Requirement Compliance

The eligible bidders have complied with the required financial requirements and based on our verification of their **Audited Financial Statements for 2019**, the results of computation shows that **Toyota Balintawak**, **Inc.** and **Toyota Pasong Tamo Inc.** are liquid and financially capable to deliver the project.

COMPUTATIONS	Toyota Pasong Tamo Inc.	Toyota Balintawak, Inc.
NET FINANCIAL CONTRACTING CAPACITY (NFCC)  Formula:  NFCC = K (current asset – current liabilities) X 15 minus value of all outstanding works under ongoing contracts including awarded contracts yet to be started	Php 1,232,430,547.00 -1,098,151,243.00 X 15 - 66,348,451.00 NFCC Php 1,947,841,109.00	Php 2,422,834,561.00- 2,212,078,925.00x15 -5,296,000.00 NFCC Php 3,156,038,540.00
LIQUIDITY RATIO  Formula:  Current Ratio = Current Assets ÷  Current Liabilities  A current ratio that is better than 1 to 1 is considered good. The higher the ratio, the better the financial position of the company.	Php 1,232,430,547.00 ÷ 1,098,151,243.00  Current Ratio 1.12 to 1	Php 2,422,834,561.00 ÷ 2,212,078,925.00  Current Ratio 1.10 to 1
STATEMENT OF COMPREHENSIVE INCOME/LOSS Formula: Income Less Expenses	Php 4,020,883,727.00 - 4,004,713,065.00 <b>Net Income</b> Php 16,170,662.00	Php 9,364,085,509.00 - 9,323,910,275.00  Net Income  Php 40,175,234.00

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#### V. Other Requirements and Photo Documentation of conducted post qualification

- V.1 The latest Income and Business Tax Returns for the <u>last six (6) months preceding</u> <u>the date of the bid submission</u> were also submitted by TPTI and TBI during the conduct of the post qualification evaluation:
  - ☐ Monthly Value-Added Tax Declaration (Form 2550-M)
  - ☐ Quarterly Value-Added Tax Return (Form 2550-Q); and
  - ☐ Quarterly Income Tax Return (Form 1702Q).
- **V.2 TPTI and TBI** are not "blacklisted" as verified in the list of "Blacklisted Suppliers" of GPPB's website, see attached as "Annex C".
- **V.3** Photo documentation of post qualification conducted, see attached as "Annex D".

#### VI. Findings and Recommendation

The eligible bidder for lot B, **Toyota Balintawak**, **Inc.** has complied and is responsive with all our Legal, Technical, Financial and Post-Qualification requirements.

The eligible bidder for Lot C, **Toyota Pasong Tamo, Inc.** is responsive with all our Legal and Financial requirements. However, **Toyota Pasong Tamo, Inc.** failed to comply with the Technical requirements as specified in the bidding documents for this project. In view of the foregoing, we, the TWG recommend the approval of the following:

- 1. To declare and award the contract to **Toyota Balintawak**, **Inc.** as the Single Calculated and Responsive Bid for the Procurement of Lot B in the amount of **Four Million Three Hundred Five Thousand Pesos Only (Php 4,305,000.00)** inclusive of all applicable taxes, charges, duties and fees;
- 2. To declare post-disqualification of **Toyota Pasong Tamo, Inc.** for the Procurement of Lot C with the aforementioned reasons for failure and;
- 3. To conduct Post Qualification Activity with the Second Lowest Calculated Bidder, **Toyota Balintawak, Inc.** for the Procurement of Lot C, pursuant to RIRR of RA 9184.

For the evaluation and consideration of the BAC-G.

The Technical Working Group (TWG)

ELMER C. ELIZAC Member

VICENTA M. NATIVI

ALMIRA S. CLARIANE

Provisional Member

Head, TWG





○ TOYOTA

Toyota Pasong Tamo, Inc. 2292 Pasong Tamo Extension, Makati City, 1231

February 19, 2021

MR. ARREY A. PEREZ BAC for GOODS CHAIRMAN BASES CONVERSION AND DEVELOPMENT AUTHORITY

2<sup>nd</sup> Floor Bonifacio Technology Center 31<sup>st</sup> Street, corner 2<sup>nd</sup> Avenue, Bonifacio Global City Taguig City

Subject: Bidding for the Supply and Delivery of Sixteen (16) New Units Motor Vehicle Lot C Technical Specification on Aircon

Dear Mr. Perez,

This formalizes our appeal to allow the acceptance of the feature on the Passenger Van under Lot C that Toyota Pasong Tamo bidded. The table below details what TPT offered versus the Technical Specifications mentioned in the Tender Documents:

TPT Offer	Technical Specification
Dual, Manual Controls with Rear 2-tier vents	at least dual Air-conditioning system with individual rear vent
(GL GRANDIA A/T)	(GL TOURER A/T)

The objective of cooling the rear portion of the vehicle will anyway be addressed by the feature under TPT's proposal.

We will appreciate your perusal on this matter.

Please call us if there will be any clarifications on this appeal.

Sincerely yours,

LEOVIE M. MEDINA Authorized Representative Toyota Pasong Tamo Inc.

Cellphone Number: 0905-6240599 Land Line: (02) 8893-8084 Local 213

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OY: Joseph F. Canalete (Upm

BCDV.

Certal Receiving and Releating Area

EX2021-1003

### Annex "B"

LOT B	Three (3) Units Multi-purpose vehicles (MPV), current and latest model	Toyota Balintawak, Inc.
☐ ENGINE TYPE:	☐ Diesel, Euro 4 Emission Standards Compliant	Complied
□ DISPLACEMENT:	□ 2500 - 2800 cc	Complied
☐ TRANSMISSION:	☐ Automatic	Complied
☐ AIR CONDITIONING SYSTEM	□ Dual	Complied
☐ TIRE/WHEELS;	☐ Alloy mag wheels	Complied
□ INTERIOR	All power (doors, side mirror and windows), front adjustable recline seats, rear bench type individual reclined seats)	Complied
□ EXTERIOR	☐ With fog lights	Complied
□ SAFETY FEATURES:	With anti-lock brake system, front camera (dash cam), backing sensor with monitor, Air bags (D & P), keyless entry with alarm	Complied
□ AUDIO:	☐ Multi information display /tuner/ with USB port /bluetooth	Complied
□ CAPACITY:	☐ Eight (8) Seating Capacity (including driver)	Complied
□ COLOR:	☐ To follow upon award of contract	Complied
LOT C	Ten (10) Units Passenger Van, current and latest model	Toyota Pasong Tamo, Inc
□ ENGINE TYPE	☐ Diesel, Euro 4 emission standards compliant	Complied
□ DISPLACEMENT	□ 2700 - 3000 cc	Complied
☐ TRANSMISSION	☐ Automatic	Complied
□ INTERIOR	☐ All power (doors, side mirror and windows), front	Complied

	adjustable recline type individual reclined seats	seats, rear bench	
□ EXTERIOR	☐ With fog lights		Complied
☐ TIRE/WHEELS	☐ Alloy mag wheels		Complied
□ SAFETY FEATURES	☐ With anti-lock bra camera (dash cam), b monitor, Air bags entry with alarm	packing sensor with	Complied
□ AUDIO	☐ Multi information USB port/Bluetooth	display/tuner/with	Complied
□ AIRCON	☐ Dual air condit with individual		Non-compliant (dual aircon system)
□ CAPACITY	Twelve (12) S (including driver).	Seating Capacity	Complied
□ COLOR	☐ To follow upon awar	rd of contract	Complied
Other Requirements: For Lot B and C		Toyota Pasong Tamo, Inc.	Toyota Balintawak, Inc.
☐ With service centers in Metro Manila and Central Luzon		Complied	Complied
☐ Spare parts should be available all over Luzon		Complied	Complied
☐ Complete with basic tool kit, new spare tire, early warning devices, floor mats, tint and seat cover.		Complied	Complied
☐ Free labor on periodic maintenance service for the first 1,000 and 5,000 kilometer check-up.		Complied	Complied
☐ Warranty of the unit is 100,000 km or three (3) years whichever comes first.		Complied	Complied
☐ The Dealer must have at least five (5) years experience in the business of car dealerships in the Philippines, and the brand of the unit must have at least twenty (20) years existing in the Philippine market.		Complied	Complied
☐ Free LTO registration	for the first three (3) years.	Complied	Complied
☐ Free first year compre	ehensive insurance.	Complied	Complied

## PICTURES OF POST QUALIFICATION

#### TOYOTA BALINTAWAK, INC.

EDSA Cor V. Ang & Den Evangelista, 136, Caloocan, 1400 Metro Manila 01 March 2021



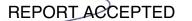
Internal Memo: Post Qualification Report for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle-Version 1, March 2021

## **Toyota Pasong Tamo Inc.**

2292 Pasong Tamo Extension, Makati City 03 March 2021



#### **INTERNAL MEMO**





#### FOR THE CHAIRMAN AND MEMBERS OF THE BAC FOR GOODS

From : THE TECHNICAL WORKING GROUP

Date : 18 March 2021

Subject: Report on the Post Qualification Activity with the Second Lowest

Calculated Bidder, Toyota Balintawak, Inc. for the Procurement of the Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle-

Lot C

#### I. Reference.

Pursuant to the provisions in Section 34 of the Revised Implementing Rules and Regulations of RA 9184 and BAC G Resolution No. BG-2021-007, the Technical Working Group (TWG) of the Bids and Awards Committee for Goods (BAC-G) conducted a post-qualification evaluation with the Second Lowest Calculated Bidder, Toyota Balintawak, Inc. on 12-17 March 2021 to determine whether the Bidder, Toyota Balintawak, Inc. complies with and is responsive to all the requirements and conditions specified in the bidding documents for the Procurement of the Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle - Lot C.

#### II. Verification of the documents submitted against the original

The documents submitted, as enumerated in the Checklist of Requirements were verified against the original copies. Based on our evaluation, the documents submitted are in accordance with the requirements as they are true and faithful copies of the original documents presented during the conduct of the post qualification.

Required Documents	Toyota Balintawak, Inc. (TBI)
PhilGEPS Certificate of Registration under Platinum Membership	Platinum Membership  PhilGEPS Reference No: 20040225781547031093  Validity: 06-Jul-2021
Registration certificate from Securities and Exchange Commission (SEC)	SEC Registration No. 166083 Registration Date: 20-July-1989 Amended: 24-Sept-2015
Mayor's/Business Permit issued by the city or municipality where the principal place of business of the prospective bidder is located.	Business Permit No. 04-007629; Issued by City of Caloocan Validity: 31-Dec-2021

Internal Memo: Post Qualification Report on the Second Lowest Calculated Bidder for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle, Lot C-Version 1, March 2021

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Tax Clearance Certificate per E.O. 398, 2005, as finally reviewed and approved by the Bureau of Internal Revenue (BIR).

TCC No. LTS-124-06-25-0148-2020

Validity: 25-June-2021

The Tax Clearance was also verified in the BIR website. See screenshot below (Sequence No 2978)

EFFECTIVE AUGUST 22, 2018, BIR HAS IMPLEMENTED THE REVENUE REGULATION NO. 18 - 2018 AMENDING SPECIFIC PROVISIONS OF REVENUE REGULATIONS NO. 8-2016
PARTICULARLY CERTAIN GUIDELINES ON THE PROCESSING OF APPLICATIONS FOR TAX CLEARANCE FOR BIDDING PURPOSES SIGNED BY CARLOS G. DOMINIGUEZ,
SECRETARY OF FINANCE DATED JUNE 5, 2018.

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#### **On-going Contract**

#### Amount of Outstanding Contracts-Php5,296,000.00

**Includes Contract with** 

#### **Client: National Printing Office**

Name of Contract: Supply and Delivery of 1unit

Shuttle Bus (Coaster);

Date of Contract: 04-Feb-2021; Scheduled

Delivery Period: 04-March-2021

Amount of Contract: Php 3,998,000.00

#### Attachments:

Notice of Award issued by National Printing Office (NPO) dated 21-January-2021

Purchase Order No. R.F. 21-02-0045 dated 04-February-2021;

Amount: P 3,998,000.00

#### Validation:

Verification was conducted through a phone call with Ms. Imelda Ireneo from the Supplies Dept. and the BAC Secretariat of the National Printing Office.

Ms Ireneo validated the details of the Notice of Award. She also stated that the unit is expected to be delivered this March 2021.

#### **Client: City Government of Navotas**

Name of Contract: Negotiated Procurement of Service Vehicle for the use of Navotas Anti-Drug

Abuse Council:

Date of Contract: 10-Feb-2021; Scheduled

Internal Memo: Post Qualification Report on the Second Lowest Calculated Bidder for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle, Lot C-Version 1, March 2021

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Delivery Period: 04-March-2021; Amount of Contract: P 1,298,000.00

Attachments:

Notice of Award issued by City Government of Navotas dated 04-February-2021

Notice of Proceed dated 05-February-2021

Purchase Order No. 2-20210205-01 dated 05-February-2021;

Amount: P 1,298,000.00

#### Validation thru phone call:

The details of the contract were validated by Mr. Raffy Martinez from the General Services Office, City Government of Navotas. Mr Martinez also mentioned that the unit was delivered already on 02-March-2021, ahead of the scheduled delivery period stated in the contract.

#### **Completed Contract**

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#### SLCC:

#### **Clients Name: PLDT**

Name of Contract: Supply and Delivery of

Service Vehicle 480 Units; Date of Contract: 17-Apr-2019;

Contract Amount: Php 296,716,875.00

Supported by:

Acknowledgement Receipt #5000000000071937 dated 11-July-2019;

Amount Php 82,701,937.50

Acknowledgement Receipt #5000000000074724 dated 22-Aug-2019;

Amount Php 103,535,250.00

Acknowledgement Receipt #5000000000075126 dated 29-Aug-2019;

Amount Php 110,479,687.50

And

Vehicle Sales Invoice# A8OA012420 dated 07-Aug-2019;

Amount Php 637,000.00

Internal Memo: Post Qualification Report on the Second Lowest Calculated Bidder for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle, Lot C-Version 1, March 2021

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Billing Statement: Billing No. 55802;55803;55804;55805;55806;55807;55809 and 55810 dated 07-Sept-2020

#### **Performance Evaluation**

Upon verification through a telephone conversation with Mr. Toby Mejia of the Procurement Division-PLDT, he mentioned the following:

- 1. The 480 units was procured as service vehicle of their field repairman;
- 2. The Units were delivered as scheduled;
- 3. Minimal reports for repair;
- 4. TBI is easy to deal with in terms of vehicle maintenance; and
- 5. Toyota Motor Philippines Corp. has service centers located nationwide with certified technicians.

To further verify and evaluate the performance of the bidder the TWG conducted additional performance evaluation of TBI to assure the performance capacity to their contractual obligation.

# ADDITIONAL PERFORMANCE VERIFICATION

#### Client: Mr. Adriano San Gabriel Gajasan

Vehicle Sales Invoice No. A9OA012914 Model/Description of Unit: Hi Ace GL Grandia Tourer, Silver Metallic

Amount: Php 2,304,000.00 (cash payment)

The details of this procurement was verified through a phone call with Mr. Gajasan, he mentioned that the unit was delivered last 30-Sept-2020 and in good condition.

#### III. Compliance to Technical Requirements

Based on the Technical Specification Form submitted and verification made by the TWG, **Toyota Balintawak**, **Inc.** (**TBI**) is compliant with all the required Technical Specifications for the procurement of Lot C of this Project. TBI also submitted a copy of product brochure/manual and a certification issued by TOYOTA MOTOR PHILIPPINES CORPORATION dated 04 January 2021 indicating that TBI is authorized to engage in the sale of Brand New Toyota Vehicles, Genuine Parts, and Services. TBI also mentioned during the conduct of Post Qualification that the

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maintenance services are available in all Toyota dealers and service centers located nationwide, appointment is centralized and can be done online.

A detailed presentation of Evaluation on the Technical Compliance is hereto attached as  $\mathbf{Annex}$   $\mathbf{A}$ .

#### IV. Financial Requirement Compliance

The eligible bidder has complied with the required financial requirements and based on our verification of its **Audited Financial Statements for 2019**, the results of computation shows that **Toyota Balintawak**, **Inc.** is financially capable to deliver the project.

COMPUTATIONS	Toyota Balintawak, Inc.	
NET FINANCIAL CONTRACTING CAPACITY (NFCC)  Formula: NFCC = K (current asset – current liabilities) X 15 minus value of all outstanding works under ongoing contracts including awarded contracts yet to be started	Php 2,422,834,561.00- 2,212,078,925.00x15 -5,296,000.00 NFCC Php 3,156,038,540.00	
LIQUIDITY RATIO  Formula:  Current Ratio = Current Assets ÷  Current Liabilities  A current ratio that is better than 1 to 1 is considered good. The higher the ratio, the better the financial position of the company.	Php 2,422,834,561.00 ÷ 2,212,078,925.00  Current Ratio 1.10 to 1	
STATEMENT OF COMPREHENSIVE INCOME/LOSS Formula: Income Less Expenses	Php 9,364,085,509.00 - 9,323,910,275.00  Net Income  Php 40,175,234.00	

The NFCC requirements and other pertinent financial documents submitted by TBI are adequate proof of financial stability and liquidity and that the bidder is capable of delivering the required units for Lot C of the Project.

#### V. Other Requirements and Photo Documentation of conducted post qualification

V.1 The latest Income and Busi	iness Tax Returns for the last six (6) months preceding the
date of the bid submission	was also submitted by TBI during the conduct of the post
qualification evaluation:	
_	

Monthly Value-Added Tax Declaration (Form 2550-M)
Quarterly Value-Added Tax Return (Form 2550-Q); and
Quarterly Income Tax Return (Form 1702Q).

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- **V.2 TBI** is not "blacklisted" as verified in the list of "Blacklisted Entities" as of March 15, 2021 at GPPB's website, see attached as "Annex B".
- V.3 Photo documentation of post qualification conducted, see attached as "Annex C".

#### VI. Findings and Recommendation

**Toyota Balintawak, Inc.** has complied with and is responsive with all our Legal, Technical, Financial and Post-Qualification requirements. Thus, we, the TWG, recommend the approval of the following:

- 1. To declare **Toyota Balintawak, Inc.** as the Lowest Calculated and Responsive Bid for the Procurement of Lot C of the Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle; and
- 2. To award the contract to **Toyota Balintawak**, **Inc.** for the Procurement of **Lot C** of the **Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle** in the amount of **Twenty Four Million Nine Hundred Eighty Thousand Pesos Only (Php 24,980,000.00)** inclusive of all applicable taxes, charges, duties and fees.

For the evaluation and consideration of the BAC-G.

The Technical Working Group (TWG)

ELMER C. ELIZAGA Member

VICENTA M. NATIVIDAD

ALMIRA S. CLARIANES

Provisional Member

### **Detailed Presentation of Evaluation on the Technical Compliance**

LOT C	Ten (10) Units Passenger Van, current and latest model	Toyota Balintawak, Inc.
☐ ENGINE TYPE	☐ Diesel, Euro 4 emission standards compliant	Compliant
□ DISPLACEMENT	□ 2700 - 3000 cc	Compliant
☐ TRANSMISSION	☐ Automatic	Compliant
□ INTERIOR	All power (doors, side mirror and windows), front adjustable recline seats, rear bench type individual reclined seats	Compliant
□ EXTERIOR	☐ With fog lights	Compliant
□ TIRE/WHEELS	☐ Alloy mag wheels	Compliant
□ SAFETY FEATURES	□ With anti-lock brake system, Front camera (dash cam), backing sensor with monitor, Air bags (D & P), keyless entry with alarm	Compliant
□ AUDIO	☐ Multi information display/tuner/with USB port/Bluetooth	Compliant
□ AIRCON	☐ Dual air conditioning system with individual rear vent	Compliant
□ CAPACITY	☐ Twelve (12) Seating Capacity (including driver).	Compliant
□ COLOR	☐ To follow upon award of contract	Compliant

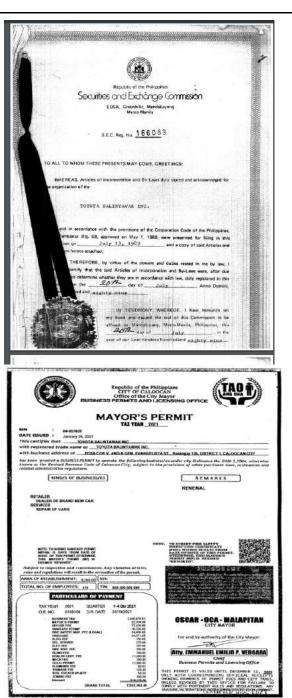
Other Requirements:	
☐ With service centers in Metro Manila and Central Luzon	Compliant
☐ Spare parts should be available all over Luzon	Compliant
☐ Complete with basic tool kit, new spare tire, early warning devices, floor mats, tint and seat cover.	Compliant
☐ Free labor on periodic maintenance service for the first 1,000 and 5,000 kilometer check-up.	Compliant
☐ Warranty of the unit is 100,000 km or three (3) years whichever comes first.	Compliant
The Dealer must have at least five (5) years experience in the business of car dealerships in the Philippines, and the brand of the unit must have at least twenty (20) years existing in the Philippine market.	Compliant
☐ Free LTO registration for the first three (3) years.	Compliant
☐ Free first year comprehensive insurance.	Compliant

#### PICTURES OF POST QUALIFICATION

#### TOYOTA BALINTAWAK, INC.

#### **Permits and Licenses**





#### CERTIFICATION ISSUED BY TOYOTA MOTOR PHILIPPINES CORPORATION







#### CERTIFICATION

This is to certify that TOYOTA BALINTAWAK, INC. also doing business under the name and style of TOYOTA NORTH EDSA with address at EDSA cor. V. Ang & Gen. Evangelista St. Caloocan City is an authorized Toyota Dealer Franchise of Toyota Motor Philippines Corporation. TOYOTA BALINTAWAK, INC. and TOYOTA NORTH EDSA is authorized to engage in the sale of Brand New Toyota Vehicles, Genuine Parts, and Services.

This certification is being issued to TOYOTA BALINTAWAK, INC. and TOYOTA NORTH EDSA this 4TH day of January 2021 at Makati City 1227 for the renewal of their DTI accreditation.

JOSE MARIA MATIENZA Senior Vice President Marketing Division

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TOYOTA MOTOR PHILIPPINES CORPORATION

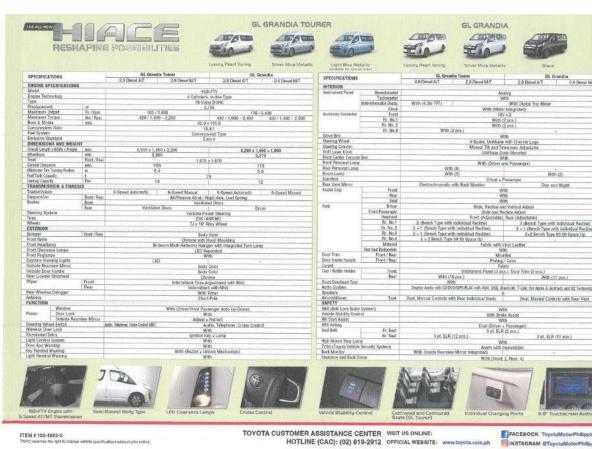
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#### **COPY OF BROCHURES**





Internal Memo: Post Qualification Report on the Second Lowest Calculated Bidder for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle, Lot C-Version 1, March 2021

#### PHOTO DOCUMENTATION OF THE UNIT







#### OTHER DOCUMENTATION

