

**BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**

**PROCUREMENT OF SUPPLY AND DELIVERY OF  
SIXTEEN (16) UNITS OF BRAND NEW MOTOR VEHICLES FOR BCDA**

**DECLARATION OF FAILURE OF BIDDING FOR LOT A,  
AWARDING OF CONTRACT FOR LOT B AND  
EXTENSION OF POST QUALIFICATION FOR LOT C  
(RESO NO. BG-2021-007)**

**WHEREAS**, the **BASES CONVERSION AND DEVELOPMENT AUTHORITY** (hereinafter referred to as BCDA) has applied the sum of Philippine Pesos: Thirty-Three Million Seventy Thousand and 00/100, inclusive of VAT and all applicable taxes and fees, as the Approved Budget for the Contract (ABC), chargeable against the 2020 BCDA Outstanding Obligation, to payments under the contract for the procurement of each of the following lots:

| Lot | Description                 | Qty.      | Unit Cost    | Total                   |
|-----|-----------------------------|-----------|--------------|-------------------------|
| A   | Multi-Purpose Vehicle (M/T) | 3         | 1,240,000.00 | 3,720,000.00            |
| B   | Multi-Purpose Vehicle (A/T) | 3         | 1,450,000.00 | 4,350,000.00            |
| C   | Passenger Van (A/T)         | 10        | 2,500,000.00 | 25,000,000.00           |
|     | <b>Total</b>                | <b>16</b> |              | <b>Php33,070,000.00</b> |

**WHEREAS**, on 29 January 2021, the Bids and Award Committee for Goods (BAC-G), through its Secretariat, publicized/advertised the Invitation to Bid in the following:

1. DBM Philippine Government Electronic Procurement System (PhilGEPS);
2. BCDA Website; and
3. Conspicuous place reserved for the purpose in the premises of BCDA.

**WHEREAS**, in response to said advertisement, the following companies submitted their respective bids both for Lot B and Lot C:

1. Toyota Balintawak, Inc. ; and
2. Toyota Pasong Tamo Inc..

**WHEREAS**, during the Opening of Bids on 19 February 2021, considering that no bid was received for the Procurement of Lot A, BAC-G declared a failure of bidding for said Lot in accordance with Section 35.1 of the Revised Implementing Rules and Regulations (RIRR) of Republic Act (RA)No. 9184, to wit:

*"35. 1. The BAC shall declare the bidding a failure when:*

- a) No bids received;
- b) xxx;
- c) xxx;
- d) xxx.

**WHEREAS**, during the Opening of Bids on 19 February 2021, BAC-G received and opened the eligibility documents from the above-mentioned bidders. Both Toyota Balintawak, Inc. and

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Toyota Pasong Tamo, Inc, passed the preliminary evaluation and both were declared Eligible, thus, their financial proposals were opened.

**WHEREAS**, after the preliminary evaluation of the submitted bids, BAC-G had the following observations:

1. **Toyota Balintawak, Inc.** passed the eligibility requirements and technical proposal, and submitted the lowest financial proposal of **Php4,305,000.00**, inclusive of all applicable taxes and fees, for **Lot B**, which is below the ABC for said Lot, thus, it was declared the Lowest Calculated Bid for Lot B; and
2. **Toyota Pasong Tamo Inc.** passed the eligibility requirements and preliminary technical proposal, and submitted the lowest financial proposal of **Php22,690,000.00**, inclusive of all applicable taxes and fees for **Lot C**, which is below the ABC, thus, it was declared the Lowest Calculated Bid for **Lot C**.

*The Abstract of Bids is hereby attached as "Annex "A".*

**WHEREAS**, consistent with Section 34 of Rule X "Post-Qualification" of the RIRR of RA 9184, the BAC-G Technical Working Group (TWG) conducted a Post-Qualification of the bids on 01-03 March 2021. After careful examination, validation, and verification of all the eligibility, technical, and financial documents submitted by both **Toyota Balintawak, Inc. and Toyota Pasong Tamo, Inc.**, the TWG had the following observations/recommendations:

1. The eligibility documents, technical documents, and financial proposal submitted by **Toyota Balintawak, Inc.** for **Lot B** were all in order;
2. While the eligibility documents and financial proposal of Toyota Pasong Tamo, Inc. were in order, TWG found that they failed to comply with some major technical specifications for Lot C. **Toyota Pasong Tamo, Inc.'s** offer is not compliant with the conditions set by BCDA, particularly, on the required specifications for the air-conditioners installed in the rear portion of the motor vehicles which should have individual rear vents per the Bidding documents. Said finding of the TWG is confirmed by a letter of confirmation from **Toyota Pasong Tamo, Inc. attached** in the Post Qualification Report;
3. **Toyota Pasong Tamo, Inc.** is recommended to be post-disqualified for the Procurement of Lot C due to its non-compliance as explained above; and
4. TWG recommends the conduct of Post-Qualification Activity of the Second Lowest Calculated Bidder, **Toyota Balintawak, Inc.** for Lot C, pursuant to the RIRR of RA 9184.

*The Post-Qualification Report is hereby attached as Annex "B".*

**NOW, THEREFORE**, We, the Members of the Bids and Awards Committee for Goods, hereby **RESOLVE**, as it is hereby **RESOLVED**, the following:

1. To declare **Toyota Balintawak, Inc.** as the Lowest Calculated and Responsive Bid for the **Procurement of Lot B (3 units Multi-purpose Vehicle A/T) of The Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicles** for BCDA and to award


the contract to **Toyota Balintawak, Inc.** in the amount of **Four Million Three Hundred Five Thousand Pesos (Php4,305,000.00)**, inclusive of all applicable taxes and fees;

2. To declare Toyota Pasong Tamo, Inc. **post-disqualified** for the Procurement of **Lot C** (10 units Passenger Vans A/T) of the Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicles for BCDA due to the aforementioned reason/s for failure, and to send a **Notice of Post-Disqualification to Toyota Pasong Tamo, Inc. for its bid on Lot C**, pursuant to Section 34 of Rule X (Post-Qualification) of RIRR of RA 9184;
3. To conduct a Post-Qualification Activity of the Second Lowest Calculated Bidder, **Toyota Balintawak, Inc.** for the Procurement of **Lot C** pursuant to the RIRR of RA 9184, on 12-16 March 2021;
4. To move the deadline for the Issuance of the Notice of Award from 12 March 2021 to 24 March 2021 and Issuance of the Notice to Proceed from 19 March 2021 to 31 March 2021;
5. To declare a **FAILURE OF BIDDING** for the Procurement of **Lot A** (three (3) units Multi-purpose Vehicle M/T) of Supply And Delivery of Sixteen (16) Units Of Brand New Motor Vehicles for BCDA;
6. To recommend for the End-User to conduct the mandatory review and evaluation of the terms, conditions, and specifications for **Lot A** pursuant to Section 35.2 of the Revised IRR of RA 9184; and
7. To proceed with the Re-bidding of **Lot A** pursuant to Section 35.3 of the Revised IRR of RA 9184.

**RESOLVED**, at the BCDA Corporate Center Office, this 09 March 2021.

**BIDS AND AWARDS COMMITTEE (BAC) FOR GOODS**

  
**ARREY A. PEREZ**  
Chairperson


  
**MARIA SOLEDAD C. SAN PABLO**  
Vice Chairperson

  
**EDILBERTO R. REBATO, JR.**  
Member

  
**SAMUEL JOHN L. VIDALLON**  
Member

  
**CHRISTIAN T. DULDULAO**  
Member

Approved By:

  
**AILEEN AN. R. ZOSA**  
Executive Vice President/Chief Operations Officer

BACG2021-0051

## ANNEX "A"

**BASES CONVERSION AND DEVELOPMENT AUTHORITY  
BIDDING FOR THE SUPPLY AND DELIVERY OF  
SIXTEEN (16) UNITS BRAND NEW MOTOR VEHICLES  
19 February 2021 /10:00AM / BCDA Board Room**

**ABSTRACT OF BIDS AS READ  
(ELIGIBILITY DOCUMENTS AND FINANCIAL PROPOSAL)**

| Name of Bidders   |   | Toyota Pasong Tamo            | Toyota Balintawak             |
|---|---|-------------------------------|-------------------------------|
| Date & Time Submitted (Deadline: 19 February 2021 @ 9:00 am)      |   | 18 February 2021<br>@ 2:19 pm | 19 February 2021<br>@ 8:34 am |
| <b>ELIGIBILITY AND TECHNICAL DOCUMENTS AND FINANCIAL PROPOSAL</b> |   |                               |                               |
|   | Original  | Submitted                     | Submitted                     |
|   | Copy  | Submitted                     | Submitted                     |
| <b>CHECKLIST OF REQUIREMENTS</b>                                  |   |                               |                               |
| <b>ELIGIBILITY DOCUMENTS AND TECHNICAL PROPOSAL</b>               |   |                               |                               |
| <b>TAB A</b>  | PhilGEPS Certificate of Registration under Platinum Membership. <i>*However, per GPPB Circular No. 07-2017, prospective bidders may opt to submit their PhilGEPS Certificate of Registration or their Class "A" Eligibility Documents, or a combination thereof, during the bid submission. The Platinum Membership remains as a post-qual requirement.</i> | PASSED                        | PASSED                        |
| <b>TAB B</b>  | Statement / List of all on-going and completed government or private contracts, similar in nature to the subject bidding at hand, within at least the past three (3) years from the date of submission of bid using the following forms and   | PASSED                        | PASSED                        |

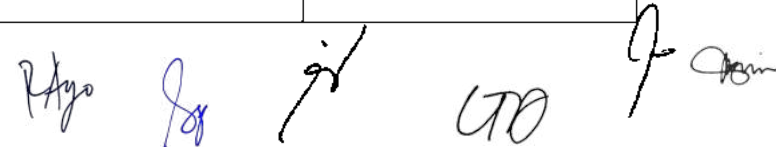
*Abstract of Bid as Read: Bidding For The For The Supply And Delivery Of  
Sixteen (16) Units Brand New Motor Vehicles*

|              |  |        |        |
|--------------|--|--------|--------|
|              | <p>support documents:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Statement/List of all ongoing government and private contracts including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid.</li> <li><input type="checkbox"/> A Statement of at least one (1) COMPLETED government and/or private contracts which are similar in nature having a value of at least fifty (50%) of the Approved Budget for the Contract (ABC); or at least two (2) similar contracts and the aggregate contract amount should be equivalent to at least 50% of the ABC of bidding at hand supported with the following documents (in accordance to Clause 5.4 of the BDS):</li> </ul> <p>The Statement of SLCC to be submitted by the bidder shall attach <u>any</u> of the following proof:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> End User's Acceptance, or</li> <li><input type="checkbox"/> Sales Invoice or</li> <li><input type="checkbox"/> Official Receipt of the last payment received</li> </ul> |        |        |
| <b>TAB C</b> | Computation of <u>Net Financial Contracting Capacity (NFCC)</u> in accordance with ITB Clause 5 <u>OR</u> a <u>Committed Line of Credit (CLC)</u> from a Universal or Commercial Bank which must be at least 10% of the ABC.   | PASSED | PASSED |
| <b>TAB D</b> | Valid Joint Venture Agreement (JVA) in case the joint venture is already in existence. In the absence of a JVA, duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful shall be included in the bid.  | N/A    | N/A    |

*Handwritten signatures and initials:* P. Aygo, J. J., LTO, 9 =


|                           |  |                               |                               |
|---------------------------|--|-------------------------------|-------------------------------|
| <b>TAB E</b>              | <b>Bid Security</b><br>Bid Securing Declaration; or<br>Cash or cashier's/manager's check issued by a Universal or Commercial Bank; or<br>Bank draft/guarantee or irrevocable letter of credit issued by a Universal or<br>Commercial Bank (2% of ABC); or<br>Surety Bond (5% of ABC) | <b>PASSED</b>                 | <b>PASSED</b>                 |
| <b>TAB F</b>              | Conformity with Technical Specifications Compliance Form duly signed in every<br>page by the principal bidder or the bidder's authorized representative (Section<br>VII of the Bid Documents)  | <b>PASSED<br/>LOT B AND C</b> | <b>PASSED<br/>LOT B AND C</b> |
| <b>TAB G</b>              | Conformity with Schedule of Requirements duly signed in every page by the<br>principal bidder or the bidder's authorized representative (Section VI of the Bid<br>Documents)   | <b>PASSED</b>                 | <b>PASSED</b>                 |
| <b>TAB<br/>H</b>          | Notarized Omnibus Sworn Statement/Affidavit of the prospective bidder (of its<br>background, affiliations, responsibilities as Bidder, authorizations, etc.) (Section<br>IX, Bidding Forms)  | <b>PASSED</b>                 | <b>PASSED</b>                 |
|                           | <b>REMARKS</b>   | <b>PASSED</b>                 | <b>PASSED</b>                 |
| <b>FINANCIAL PROPOSAL</b> |  |                               |                               |
| <b>TAB<br/>I</b>          | <b>Financial Proposal</b> (use Section IX Bidding Forms)<br>Financial Bid Forms shall be duly signed on each and every page by the principal<br>bidder or the bidder's authorized representative:  |                               |                               |
|                           | <b>LOT A</b><br>Multi-Purpose Vehicle (M/T) 3 units @ Php1,240,000.00<br><b>Php3,720,000.00</b>  | <b>No Bid</b>                 | <b>No Bid</b>                 |
|                           | <b>LOT B</b>   | <b>PHP 1,449,000.00 X 3</b>   | <b>PHP1,435,000.00 X 3</b>    |

Abstract of Bid as Read: Bidding For The For The Supply And Delivery Of  
Sixteen (16) Units Brand New Motor Vehicles


  
 P. Ayza, J. J. J., LTO, J. J. J.

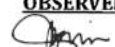
|  |  |  |   |
|--|--|--|---|
|  | <p>Multi-Purpose Vehicle (A/T) 3 units @ Php1,450,000.00<br/> <b>Php 4,350,000.00</b><br/>         Inclusive of VAT and all other applicable government taxes, fees and other charges, being the Approved Budget for the Contract (ABC) to payments under the contract for each lot/item. Bids received in excess of the ABC for each lot shall be automatically rejected at bid opening.</p>          | <p>PHP4,347,000.00</p>   | <p><b>PHP4,305,000.00</b><br/><br/> <i>Inclusive of VAT and all other applicable government taxes, fees and other charges</i></p> |
|  | <p>LOT C<br/>         Passenger Van (A/T), 10 units@2,500,000.00<br/> <b>Php 25,000,000.00</b><br/>         Inclusive of VAT and all other applicable government taxes, fees and other charges, being the Approved Budget for the Contract (ABC) to payments under the contract for each lot/item. Bids received in excess of the ABC for each lot shall be automatically rejected at bid opening.</p> | <p><b>PHP2,269,000.00 X10</b><br/> <b>PHP22,690,000.00</b><br/><br/> <i>Inclusive of VAT and all other applicable government taxes, fees and other charges</i></p> | <p>PHP 2,498,000.00 X 10<br/>         PHP24,980,000.00</p>  |
|  | <p>REMARKS</p>   | <p><b>LOT C</b><br/> <b>LOWEST CALCULATED</b><br/> <b>BID</b></p>  | <p><b>LOT B</b><br/> <b>LOWEST CALCULATED</b><br/> <b>BID</b></p>   |

**BIDS AND AWARDS COMMITTEE FOR GOODS**

  
**ARKEY A. PEREZ**  
Chairperson

  
**MARIA SOLEDAD C. SAN PABLO**  
Vice Chairperson

  
**SAMUEL JOHN L. VIDALLON**  
Member

**OBSERVER**  
  
**IRENE G. JACOB**  
IASO

  
**REINO STEPHEN A. AYO**  
Provisional Member

  
**EDILBERTO REBATO, JR.**  
Member

  
**CHRISTIAN T. DULDULAO**  
Member

**OBSERVER**

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COA



|                      |
|----------------------|
| <b>INTERNAL MEMO</b> |
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FOR THE CHAIRMAN AND MEMBERS OF THE BAC FOR GOODS

From : THE TECHNICAL WORKING GROUP

Date : 05 March 2021

Subject : Report on the Post Qualification for the Procurement of Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle

**I. Reference.**

Pursuant to the provisions in Section 34 of the Revised Implementing Rules and Regulations of RA 9184, the Technical Working Group (TWG) of the Bids and Awards Committee for Goods (BAC-G) conducted a post-qualification evaluation on 01-04 March 2021 to determine whether the eligible bidders comply with and are responsive to all the requirements and conditions specified in the bidding documents for the **Procurement of Supply and Delivery of Sixteen (16) Units Brand New Motor Vehicle.**

The Eligible Bidders are the following:

1. Toyota Balintawak, Inc. for Lot B (3 units of Multi-Purpose Vehicle A/T); and
2. Toyota Pasong Tamo, Inc. for Lot C (10 units Passenger Van A/T)

**II. Verification of the documents submitted against the original**

The documents submitted, as enumerated in the Checklist of Requirements were verified against the original copies. Based on our evaluation, the documents submitted are in accordance with the requirements as they are true and faithful copies of the original documents presented during the conduct of the post qualification.

| Required Documents   | Toyota Pasong Tamo Inc, (TPTI)  | Toyota Balintawak, Inc. (TBI)  |
|--|---|--|
| PhilGEPS Certificate of Registration under Platinum Membership         | <b>Platinum Membership</b><br>PhilGEPS Reference No: 200202196699767573985<br>Validity: 23-Feb-2022 | <b>Platinum Membership</b><br>PhilGEPS Reference No: 20040225781547031093<br>Validity: 06-Jul-2021 |
| Registration certificate from Securities and Exchange Commission (SEC) | <b>SEC Registration No.</b> AS094-001254<br>Registration Date: 10-Feb-1994<br>Amended: 11-May-2010  | <b>SEC Registration No.</b> 166083<br>Registration Date: 20-July-1989<br>Amended: 24-Sept-2015     |

|  |  |  |
|--|--|--|
| Mayor's/Business Permit issued by the city or municipality where the principal place of business of the prospective bidder is located. | <b>Business Permit</b> No. 12696;<br>Issued by City of Makati<br>Validity: 31-Dec-2021 | <b>Business Permit</b> No. 04-007629;<br>Issued by City of Caloocan<br>Validity: 31-Dec-2021 |
| Tax Clearance Certificate per E.O. 398, 2005, as finally reviewed and approved by the Bureau of Internal Revenue (BIR).                | TCC No.<br>LTS-124-07-23-0209-2020<br><br>Validity: 23-July-2021                       | TCC No.<br>LTS-124-06-25-0148-2020<br><br>Validity: 25-June-2021                             |

| EFFECTIVE AUGUST 22, 2018, BIR HAS IMPLEMENTED THE REVENUE REGULATION NO. 18 - 2018 AMENDING SPECIFIC PROVISIONS OF REVENUE REGULATIONS NO. 8-2016 PARTICULARLY CERTAIN GUIDELINES ON THE PROCESSING OF APPLICATIONS FOR TAX CLEARANCE FOR BIDDING PURPOSES SIGNED BY CARLOS G. DOMINGUEZ, SECRETARY OF FINANCE DATED JUNE 5, 2018. |                 |                                 |                                       |                  |    |                 |    |      |      |
|---|-----------------|---------------------------------|---------------------------------------|------------------|----|-----------------|----|------|------|
| REPUBLIC OF THE PHILIPPINES<br>DEPARTMENT OF FINANCE<br>BUREAU OF INTERNAL REVENUE<br>RELEASED TAX CLEARANCE FOR BIDDING PURPOSES<br>July 3-31, 2020  |                 |                                 |                                       |                  |    |                 |    |      |      |
| SEQ. NO.  | TIN             | TAXPAYER'S NAME                 | TCC No.                               | DATE OF ISSUANCE |    | VALIDITY PERIOD |    |      |      |
|   |                 |                                 |                                       | MM               | DD | MM              | DD | YYYY |      |
| 1187  | 003-498-507-000 | TOYOTA OTS, INC.                | TCC No. LTS - 124 - 07-23-0209 - 2020 | 07               | 30 | 2020            | 07 | 30   | 2021 |
| 3138  | 003-821-873-000 | TOYOTA FINANCIAL SERVICES, INC. | TCC No. LTS - 124 - 07-23-0209 - 2020 | 07               | 30 | 2020            | 07 | 30   | 2021 |
| 1189  | 003-478-102-000 | TOYOTA SANTA ROSA, LAGUNA, INC. | TCC No. 98 - 057 - 07-23-0209 - 2020  | 07               | 30 | 2020            | 07 | 30   | 2021 |

| June 3-30, 2020 |                 |   |                                       |                  |    |                 |    |      |      |
|-----------------|-----------------|---|---------------------------------------|------------------|----|-----------------|----|------|------|
| SEQ. NO.        | TIN             | TAXPAYER'S NAME                         | TCC No.                               | DATE OF ISSUANCE |    | VALIDITY PERIOD |    |      |      |
|                 |                 |   |                                       | MM               | DD | MM              | DD | YYYY |      |
| 2377            | 000-945-348-000 | TOUGH GUARD SECURITY & INVESTMENT, INC. | TCC No. 9A - 348 - 06-19-0209 - 2020  | 06               | 19 | 2020            | 06 | 19   | 2021 |
| 2378            | 000-390-998-000 | TOYOTA BALINTAWAN, INC.                 | TCC No. LTS - 124 - 06-25-0148 - 2020 | 06               | 25 | 2020            | 06 | 25   | 2021 |

|                          |   |  |
|--------------------------|---|--|
| <b>On-going Contract</b> | <p><b>Amount of Outstanding Contracts-P66,348,451.00</b></p> <p>Includes Contract with</p> <p><b>Client: Senate of the Philippines</b></p> <p>Name of Contract: Supply and delivery of six (6) units Passenger Van;<br/>Date of Contract: 28-Dec-2020;<br/>Amount of Contract: Php 13,020,000.00</p> <p><u>Attachments:</u></p> <p>Notice of Award issued by Senate of the Philippines;</p> | <p><b>Amount of Outstanding Contracts-Php5,296,000.00</b></p> <p>Includes Contract with</p> <p><b>Client: National Printing Office</b></p> <p>Name of Contract: Supply and Delivery of 1 unit Shuttle Bus (Coaster);<br/>Date of Contract: 04-Feb-2021; Scheduled Delivery Period: 04-March-2021<br/>Amount of Contract: Php 3,998,000.00</p> <p><u>Attachments:</u></p> <p>Notice of Award issued by National Printing Office</p> |
|--------------------------|---|--|

|  |  |   |
|--|--|---|
|  | <p>PO-20-12-259 dated 28-Dec-2020;<br/>Contract Amount<br/>Php 13,020,000.00</p> <p><b>Validation:</b></p> <p>Verification was conducted through a phone call to Ms. Lani Batac, General Services, Unit Head of Transport Unit Dept of Senate of the Philippines.</p> <p>The unit was already delivered and there's no delay in delivery while the processing of payment is ongoing.</p> | <p>(NPO) dated 21-January-2021</p> <p>Purchase Order No. R.F. 21-02-0045 dated 04-February-2021;<br/>Amount: P 3,998,000.00</p> <p><b>Validation:</b></p> <p>Verification was conducted through a phone call to Ms. Imelda Ireneo from the Supplies Dept. and the BAC Secretariat of the National Printing Office.</p> <p>Ms Ireneo validated the details in the Notice of Award, she also stated that the unit is expected to be delivered within the week of 01 March 2021.</p> <p><b>Client: City Government of Navotas</b></p> <p>Name of Contract:<br/>Negotiated Procurement of Service Vehicle for the use of Navotas Anti-Drug Abuse Council;<br/>Date of Contract:<br/>10-Feb-2021; Scheduled Delivery Period:<br/>04-March-2021;<br/>Amount of Contract: P 1,298,000.00</p> <p><u>Attachments:</u></p> <p>Notice of Award issued by City Government of Navotas dated 04-February-2021</p> <p>Notice of Proceed dated 05-February-2021</p> <p>Purchase Order No. 2-20210205-01 dated</p> |
|--|--|---|

*Mariano*

*(2)*

*[Signature]*

*[Signature]*

|                           |   |  |
|---------------------------|---|--|
|                           |   | <p>05-February-2021;<br/>Amount: P 1,298,000.00</p> <p><b>Validation thru phone call:</b></p> <p>The details of the contract were validated by Mr. Raffy Martinez from the General Services Office, City Government of Navotas. Mr Martinez also mentioned that the unit was delivered already on 02-March-2021, ahead of the scheduled delivery period stated in the contract.</p>  |
| <b>Completed Contract</b> | <p><b>SLCC:</b></p> <p><b>Clients Name: BCDA</b></p> <p>Name of Contract: Supply and Delivery of 27 Brand New Units of Motor Vehicle<br/>Date of Contract: 18-Jan-2019;<br/>Contract Amount: Php 44,034,500.00</p> <p><i>Supported by:</i></p> <p>Notice of Award dated 15-Jan-2019; Contract Amount Php 43,034,500.00</p> <p>Notice to Proceed dated 23-Jan-2019</p> <p>Purchase Order No. PO000655 Amounting to P 43,034,500.00</p> <p>Acknowledgement Receipt #5000000000045799 dated 16-May-2019; Amount Php 40,280,946.42</p> <p>And</p> <p>Vehicle Sales Invoice#</p> | <p><b>SLCC:</b></p> <p><b>Clients Name: PLDT</b></p> <p>Name of Contract: Supply and Delivery of Service Vehicle 480 Units;<br/>Date of Contract: 17-Apr-2019;<br/>Contract Amount: Php 296,716,875.00</p> <p><i>Supported by:</i></p> <p>Acknowledgement Receipt #5000000000071937 dated 11-July-2019; Amount Php 82,701,937.50</p> <p>Acknowledgement Receipt #5000000000074724 dated 22-Aug-2019; Amount Php 103,535,250.00</p> <p>Acknowledgement Receipt #5000000000075126 dated 29-Aug-2019; Amount Php 110,479,687.50</p> <p>And</p> <p>Vehicle Sales Invoice# A8OA012420 dated</p> |

*Martinez*

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*[Signature]*

*[Signature]*

|  |   |   |
|--|---|---|
|  | <p>B2OA005456, B2OA005457<br/> B2OA005458, B2OA005459<br/> B2OA005460, B2OA005461<br/> B2OA005462, B2OA005463<br/> B2OA005464, B2OA005465<br/> B2OA005477, B2OA005470<br/> B2OA005471, B2OA005472<br/> B2OA005473, B2OA005476<br/> B2OA005478, B2OA005479<br/> B2OA005503, B2OA005504<br/> B2OA005522, B2OA005523<br/> B2OA005524, B2OA005612<br/> B2OA005613, B2OA005675</p> <p><b>Performance Evaluation</b></p> <p><i>Upon verification thru email with Mr. Arnel M. Miranda of BCDA-GSD he mentioned the following:</i></p> <ol style="list-style-type: none"> <li><i>1. Toyota Pasong Tamo Inc. delivered the units on time and what is specified on TOR;</i></li> <li><i>2. The after sales service is satisfactory; and</i></li> <li><i>3. Maintenance services during the warranty period were okay and they are very accommodating.</i></li> </ol> | <p>07-Aug-2019;<br/> Amount Php 637,000.00</p> <p>Billing Statement: Billing No.<br/> 55802;55803;55804;55805;55806;55807;55809 and 55810 dated 07-Sept-2020</p> <p><b>Performance Evaluation</b></p> <p><i>Upon verification thru telephone conversation with Mr. Toby Mejia of the Procurement Division-PLDT, he mentioned the following:</i></p> <ol style="list-style-type: none"> <li><i>1. The 480 units was procured as service vehicle of their field repairman;</i></li> <li><i>2. The Units were delivered as scheduled;</i></li> <li><i>3. Minimal reports for repair;</i></li> <li><i>4. TBI is easy to deal with in terms of vehicle maintenance; and</i></li> <li><i>5. TBI has service centers nationwide with certified technicians.</i></li> </ol> |
|--|---|---|

### III. Compliance to Technical Requirements

Based on the submitted Technical Specification Form and verification made by the TWG, the **Toyota Balintawak, Inc. (TBI)** is compliant with all the required Technical Specifications stated in the procurement of Lot B of this Project. The TBI also submitted a copy of Brochure/manual and a certification issued by TOYOTA MOTOR PHILIPPINES CORPORATION dated 13 July 2020 indicating that TBI is authorized to engage in the sale of Brand New Toyota Vehicles, Genuine Parts, and Services.

*Maniranda*

*(4)*  

Likewise, based on the submitted Technical Specification and verification made by TWG on the provided brochure by **Toyota Pasong Tamo Inc. (TPTI)**, the TWG found out that they failed to comply with some major technical specifications for the procurement of Lot C, the **TPTI** offer is not compliant with conditions set by BCDA particularly on the required specifications of AIRCON, a letter of confirmation hereto attached as **Annex A**.

A detailed presentation of Evaluation on the Technical Compliance is hereto attached as **Annex B**.

#### IV. Financial Requirement Compliance

The eligible bidders have complied with the required financial requirements and based on our verification of their **Audited Financial Statements for 2019**, the results of computation shows that **Toyota Balintawak, Inc.** and **Toyota Pasong Tamo Inc.** are liquid and financially capable to deliver the project.

| COMPUTATIONS   | Toyota Pasong Tamo Inc.  | Toyota Balintawak, Inc.  |
|--|--|--|
| <p><b>NET FINANCIAL CONTRACTING CAPACITY (NFCC)</b></p> <p>Formula:</p> <p>NFCC = K (current asset – current liabilities) X 15 minus value of all outstanding works under ongoing contracts including awarded contracts yet to be started</p>                  | <p><b>Php 1,232,430,547.00</b><br/>-1,098,151,243.00 X 15 -<br/>66,348,451.00</p> <p><b>NFCC</b><br/><b>Php 1,947,841,109.00</b></p> | <p><b>Php 2,422,834,561.00-</b><br/>2,212,078,925.00x15<br/>-5,296,000.00</p> <p><b>NFCC</b><br/><b>Php 3,156,038,540.00</b></p> |
| <p><b>LIQUIDITY RATIO</b></p> <p>Formula:</p> <p>Current Ratio = Current Assets ÷ Current Liabilities</p> <p><i>A current ratio that is better than 1 to 1 is considered good. The higher the ratio, the better the financial position of the company.</i></p> | <p>Php 1,232,430,547.00 ÷<br/>1,098,151,243.00</p> <p><b>Current Ratio</b><br/>1.12 to 1</p>   | <p>Php 2,422,834,561.00 ÷<br/>2,212,078,925.00</p> <p><b>Current Ratio</b><br/>1.10 to 1</p>                                     |
| <p><b>STATEMENT OF COMPREHENSIVE INCOME/LOSS</b></p> <p>Formula:</p> <p><i>Income Less Expenses</i></p>  | <p>Php 4,020,883,727.00 -<br/>4,004,713,065.00</p> <p><b>Net Income</b><br/>Php 16,170,662.00</p>                                    | <p>Php 9,364,085,509.00 -<br/>9,323,910,275.00</p> <p><b>Net Income</b><br/>Php 40,175,234.00</p>                                |

## V. Other Requirements and Photo Documentation of conducted post qualification

V.1 The latest Income and Business Tax Returns for the ***last six (6) months preceding the date of the bid submission*** were also submitted by TPTI and TBI during the conduct of the post qualification evaluation:

- Monthly Value-Added Tax Declaration (Form 2550-M)
- Quarterly Value-Added Tax Return (Form 2550-Q); and
- Quarterly Income Tax Return (Form 1702Q).

V.2 TPTI and TBI are not “blacklisted” as verified in the list of “Blacklisted Suppliers” of GPPB’s website, see attached as “**Annex C**”.

V.3 Photo documentation of post qualification conducted, see attached as “**Annex D**”.

## VI. Findings and Recommendation

The eligible bidder for lot B, **Toyota Balintawak, Inc.** has complied and is responsive with all our Legal, Technical, Financial and Post-Qualification requirements.

The eligible bidder for Lot C, **Toyota Pasong Tamo, Inc.** is responsive with all our Legal and Financial requirements. However, **Toyota Pasong Tamo, Inc.** failed to comply with the Technical requirements as specified in the bidding documents for this project. In view of the foregoing, we, the TWG recommend the approval of the following:

1. To declare and award the contract to **Toyota Balintawak, Inc.** as the Single Calculated and Responsive Bid for the Procurement of Lot B in the amount of **Four Million Three Hundred Five Thousand Pesos Only (Php 4,305,000.00)** inclusive of all applicable taxes, charges, duties and fees;
2. To declare post-disqualification of **Toyota Pasong Tamo, Inc.** for the Procurement of Lot C with the aforementioned reasons for failure and;
3. To conduct Post Qualification Activity with the Second Lowest Calculated Bidder, **Toyota Balintawak, Inc.** for the Procurement of Lot C, pursuant to RIRR of RA 9184.

**For the evaluation and consideration of the BAC-G.**

### The Technical Working Group (TWG)

  
**ELMER C. ELIZAGA**  
Member

  
**VICENTA M. NATIVIDAD**  
Member

  
**RONALD S. ABUSTAN**  
Provisional Member

  
**ALMIRA S. CLARIANES**  
Head, TWG



Toyota Pasong Tamo, Inc.  
2292 Pasong Tamo Extension,  
Makati City, 1231

February 19, 2021

**MR. ARREY A. PEREZ**  
**BAC for GOODS CHAIRMAN**  
**BASES CONVERSION AND DEVELOPMENT AUTHORITY**  
2<sup>nd</sup> Floor Bonifacio Technology Center  
31<sup>st</sup> Street, corner 2<sup>nd</sup> Avenue, Bonifacio Global City  
Taguig City

**Subject:** Bidding for the Supply and Delivery of Sixteen (16) New Units Motor Vehicle  
Lot C Technical Specification on Aircon

Dear Mr. Perez,

This formalizes our appeal to allow the acceptance of the feature on the Passenger Van under Lot C that Toyota Pasong Tamo bidded. The table below details what TPT offered versus the Technical Specifications mentioned in the Tender Documents:

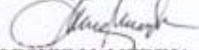
| TPT Offer  | Technical Specification  |
|--|--|
| Dual, Manual Controls with Rear 2-tier vents<br>(GL GRANDIA A/T) | at least dual Air-conditioning system with individual rear vent<br>(GL TOURER A/T) |

The objective of cooling the rear portion of the vehicle will anyway be addressed by the feature under TPT's proposal.

We will appreciate your perusal on this matter.

Please call us if there will be any clarifications on this appeal.

Sincerely yours,

  
LEOYIE M. MEDINA  
Authorized Representative  
Toyota Pasong Tamo Inc.  
Cellphone Number: 0905-6240599  
Land Line : (02) 8893-8084 Local 213

BASES CONVERSION & DEVELOPMENT AUTHORITY  
**RECORDED**  
MAR 03 2021  
BY:  JOAQUIN F. CANALETE, W.D. (PH)

**BCDA**  
Bases Conversion and Development Authority

Central Receiving and Releasing Area  
  
EX2021-1003



**Annex “B”**

| <b>LOT B</b>                                     | <b>Three (3) Units Multi-purpose vehicles (MPV), current and latest model</b>  | <b>Toyota Balintawak, Inc.</b> |
|--|--|--------------------------------|
| <input type="checkbox"/> ENGINE TYPE:            | <input type="checkbox"/> Diesel, Euro 4 Emission Standards Compliant   | Complied                       |
| <input type="checkbox"/> DISPLACEMENT:           | <input type="checkbox"/> 2500 - 2800 cc  | Complied                       |
| <input type="checkbox"/> TRANSMISSION:           | <input type="checkbox"/> Automatic   | Complied                       |
| <input type="checkbox"/> AIR CONDITIONING SYSTEM | <input type="checkbox"/> Dual  | Complied                       |
| <input type="checkbox"/> TIRE/WHEELS;            | <input type="checkbox"/> Alloy mag wheels  | Complied                       |
| <input type="checkbox"/> INTERIOR                | <input type="checkbox"/> All power (doors, side mirror and windows), front adjustable recline seats, rear bench type individual reclined seats)        | Complied                       |
| <input type="checkbox"/> EXTERIOR                | <input type="checkbox"/> With fog lights   | Complied                       |
| <input type="checkbox"/> SAFETY FEATURES:        | <input type="checkbox"/> With anti-lock brake system, front camera (dash cam), backing sensor with monitor, Air bags (D & P), keyless entry with alarm | Complied                       |
| <input type="checkbox"/> AUDIO :                 | <input type="checkbox"/> Multi information display /tuner/ with USB port /bluetooth  | Complied                       |
| <input type="checkbox"/> CAPACITY :              | <input type="checkbox"/> Eight (8) Seating Capacity (including driver)   | Complied                       |
| <input type="checkbox"/> COLOR:                  | <input type="checkbox"/> To follow upon award of contract  | Complied                       |
| <b>LOT C</b>                                     | <b>Ten (10) Units Passenger Van, current and latest model</b>  | <b>Toyota Pasong Tamo, Inc</b> |
| <input type="checkbox"/> ENGINE TYPE             | <input type="checkbox"/> Diesel, Euro 4 emission standards compliant   | Complied                       |
| <input type="checkbox"/> DISPLACEMENT            | <input type="checkbox"/> 2700 - 3000 cc  | Complied                       |
| <input type="checkbox"/> TRANSMISSION            | <input type="checkbox"/> Automatic   | Complied                       |
| <input type="checkbox"/> INTERIOR                | <input type="checkbox"/> All power (doors, side mirror and windows), front   | Complied                       |

|   |  |   |
|---|--|---|
|   | adjustable recline seats, rear bench type individual reclined seats  |   |
| <input type="checkbox"/> EXTERIOR   | <input type="checkbox"/> With fog lights   | Complied                                  |
| <input type="checkbox"/> TIRE/WHEELS  | <input type="checkbox"/> Alloy mag wheels  | Complied                                  |
| <input type="checkbox"/> SAFETY FEATURES  | <input type="checkbox"/> With anti-lock brake system, Front camera (dash cam), backing sensor with monitor, Air bags (D & P), keyless entry with alarm | Complied                                  |
| <input type="checkbox"/> AUDIO  | <input type="checkbox"/> Multi information display/tuner/with USB port/Bluetooth   | Complied                                  |
| <input type="checkbox"/> AIRCON   | <input type="checkbox"/> <b>Dual air conditioning system with individual rear vent</b>   | <b>Non-compliant (dual aircon system)</b> |
| <input type="checkbox"/> CAPACITY   | <input type="checkbox"/> Twelve (12) Seating Capacity (including driver).  | Complied                                  |
| <input type="checkbox"/> COLOR  | <input type="checkbox"/> To follow upon award of contract  | Complied                                  |
| <b>Other Requirements: For Lot B and C</b>  |  | <b>Toyota Pasong Tamo, Inc.</b>           |
| <input type="checkbox"/> With service centers in Metro Manila and Central Luzon   | Complied   | Complied                                  |
| <input type="checkbox"/> Spare parts should be available all over Luzon   | Complied   | Complied                                  |
| <input type="checkbox"/> Complete with basic tool kit, new spare tire, early warning devices, floor mats, tint and seat cover.  | Complied   | Complied                                  |
| <input type="checkbox"/> Free labor on periodic maintenance service for the first 1,000 and 5,000 kilometer check-up.   | Complied   | Complied                                  |
| <input type="checkbox"/> Warranty of the unit is 100,000 km or three (3) years whichever comes first.   | Complied   | Complied                                  |
| <input type="checkbox"/> The Dealer must have at least five (5) years experience in the business of car dealerships in the Philippines, and the brand of the unit must have at least twenty (20) years existing in the Philippine market. | Complied   | Complied                                  |
| <input type="checkbox"/> Free LTO registration for the first three (3) years.   | Complied   | Complied                                  |
| <input type="checkbox"/> Free first year comprehensive insurance.   | Complied   | Complied                                  |

**PICTURES OF POST QUALIFICATION**

**TOYOTA BALINTAWAK, INC.**  
EDSA Cor V. Ang & Gen Evangelista,  
136, Caloocan, 1400 Metro Manila  
01 March 2021



*Internal Memo: Post Qualification Report for the Procurement of Supply and Delivery of Sixteen (16) Units of Brand New Motor Vehicle-Version 1, March 2021*

**Toyota Pasong Tamo Inc.**  
2292 Pasong Tamo Extension, Makati City  
03 March 2021

